



NOVEMBER 2019 PROMOTIONS PRICES VALID FROM 1-30 NOVEMBER 2019



E45 PAGES 42 - 43







TRUSTED **CARE FOR** THE WHOLE FAMILY

VICKS BRAND SUPPORTED BY A HEAVY WEIGHT CONSUMER MARKETING CAMPAIGN FOR WINTER 2019/20





Vicks Sinex Contains Oxymetazoline



VICKS

Sea Water TALK STAT

RELIEVES

.....

Vicks First Defence and Vapospray are a Medical Device







VICKS

VapoRub AINI COLD

Vicks VapoRub Contains evomenthol and Camphor

Brought to you by Vicks, the trusted brand that's been used by generations of families. Always read the label.

Retail Category Management



November 2019

Guidance and product information for OTC brands and categories to help support the pharmacy team.

Cold and Flu

Haemorrhoid Relief

Quitting Smoking

Medicated Confectionary

Iron Supplement













See this month's book for offers on products featured in the Retail Category Management.





100% Natural Sea Water based nasal sprays

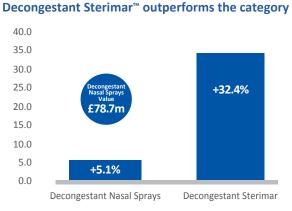


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A FOCUS ON COLD & SINUSITIS

A cold is caused by a virus that affects the nose, throat and upper airways.

There are more than 200 different viruses that can cause a cold. The flu (influenza) is caused by more severe viruses. Adults, on average catch three to four colds each year.



Nielsen value % change vs YA total coverage MAT 10.08.19

The nose is your first line of defence.

The nose is a highly effective filter for your body. Filtering through over 15,000 litres of air a day, doing its best to filter out the dust, pollution and allergens looking to enter into your body through your nasal passages. If the nasal passage (the inside of your nose)

dries out or is clogged, it cannot be as efficient when performing its crucial role in keeping you healthy.

That's where Sterimar comes in.

Ensuring that the nose is clean, clear and moisturised can help ensure the nose remains in top working condition to help defend against the airborne contaminants you breathe in. It helps to prevent the onset of cold & sinusitis symptoms.



*GPrX data – Sodium chloride sub-category: data from April 2016 to April 2018 – UK coverage

FREE FROM Steroids | Drugs | Preservatives

CONGESTION

A blocked nose is primarily caused by inflamed nasal passages. The body's immune system - its natural defences - attempts to fight off the cold and sinusitis symptoms by targeting the inflamed areas. While antibodies attack the virus, blood vessels around the nasal passage begin to swell up, causing the body to make a thick nasal mucus, which causes the blocked & stuffy nose. Finding a way to reduce the inflammation in nasal passages is key to clearing a blocked nose.

STÉRIMAR™ IS SUITABLE FOR ALL YOUR CUSTOMERS



They need something that is safe to use

Stérimar[™] can be used during pregnancy and breastfeeding, and has no known interactions with any other medication, so customers can feel confident that using Stérimar™ will not have a negative impact on their health. It doesn't cause drowsiness and has no known withdrawal symptoms or rebound effects.



They are taking prescription medication

Customers who suffer from other conditions may be worried about taking an over-the-counter product for their cold symptoms. You can reassure them that Stérimar™ is drug and preservative free with no known risk of interaction with any other medication, so can be used on conjunction with other medicines.

They need something that is effective and works quickly

Products such as Stérimar[™] Stop & Protect Cold & Sinusitis have been proven to provide both rapid and effective relief of Cold and Sinusitis symptoms alongside effective protection against further infection. Stérimar™ Congestion Relief also helps to decongest the nasal cavities, various clinical studies have been undertaken which have shown Stérimar™ to be effective in relieving nasal symptoms.

STÉRIMAR[™] the UK's no.1 GP recommended brand*

HOW TO USE STÉRIMAR™ ADULTS & KIDS

Stérimar[™] has a unique nozzle that disperses the solution in very fine droplets further up the nose for increased efficacy. Stérimar™ is easy to use at any angle.

The effective natural solution that unblocks congested little noses from 3 months and up. Stérimar™ Kids Congestion Relief is a hypertonic[†] solution made from 100% natural sea water enriched with added copper and magnesium salts. Stérimar™ Kids nozzle fits safely in your kids nose to provide effective relief. With a slightly higher salt concentration than cells in the human body, Stérimar™ Kids creates a natural osmotic effect that gently draws and drains excess fluid, like mucus, from the nasal lining to rapidly relieve bunged up noses and help prevent the risk of

[†]Hypertonic solution: solution with a higher salt concentration than cells in the human body for

- 1. Prime the spray by briefly pressing the nozzle.
- 2. Insert the nozzle into one nostril.
- 3. Press briefly without tilting your head backwards or sniffing.

secondary infection by washing out nasal cavities.

a natural decongestant effect, called the osmotic effect.

4. Blow your nose.

- 5. Repeat in other nostril.
- 6. Clean the nozzle after application with hot water and wipe with a clean, dry cloth. Use as often as required or as recommended by your doctor.



FREE FROM Steroids | Drugs | Preservatives



NATURALLY GENTLE AND EFFECTIVE

Get an extra layer of protection against colds with new Stérimar[™] Cold Defence – an exclusive formula inspired by nature. The 100% sea water based solution is enriched with copper salts to gently cleanse nasal passages and help reduce the risk of ENT disorders such as sinusitis, bronchitis and otitis.

Stérimar[™] Cold Defence works by washing out impurities in the nose including airbornes responsible for colds, helping to limit cold symptoms from developing and enabling you to make the most of your busy day ahead.

Who is it suitable for?



POWERFUL YET GENTLE DECONGESTANT, INSPIRED BY NATURE

Stérimar[™] Congestion Relief is a hypertonic* solution made from 100% natural sea water, enriched with added copper and magnesium salts to wash away even thick mucus and rapidly decongest the nose in case of colds and sinusitis symptoms.

Stérimar[™] Congestion Relief helps to fight colds, sinusitis symptoms and limit the risks of secondary infection by washing out nasal cavities with no known side effects from chemicals like steroids or preservatives that some medications may have.

*Hypertonic solution: solution with a higher salt concentration than cells in the human body for a natural decongestant effect, called the osmotic effect.

Who is it suitable for?







FAST AND EFFECTIVE RELIEF FROM CONGESTION WHEN NEEDED MOST

Stérimar[™] Stop & Protect Cold & Sinus Relief is scientifically proven to immediately unblock and relieve nasal passages. Scientifically proven and fast acting relief recommended by GPs and made with 100% natural purified sea water based formula, enriched in sea minerals with added copper and eucalyptus oil.

Stérimar[™] Stop & Protect also helps to fight cold symptoms and secondary infections by washing away nasal cavities. Stérimar[™] Stop & Protect Cold and Sinus Relief is drug, steroid and preservative free. It is suitable for pregnant women, breast feeding mothers and children from 3 years and up.

Who is it suitable for?





UNDERSTANDING COLD & SINUSITIS CUSTOMERS

RECOMMENDED MERCHANDISING FLOW

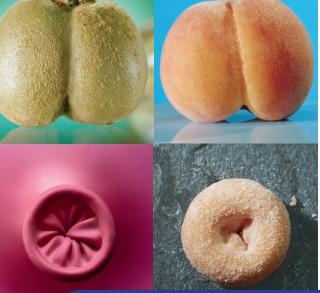




TV advertising from 4th November to 29th December 2019



For more information visit Sterimar website www.sterimarnasal.co.uk

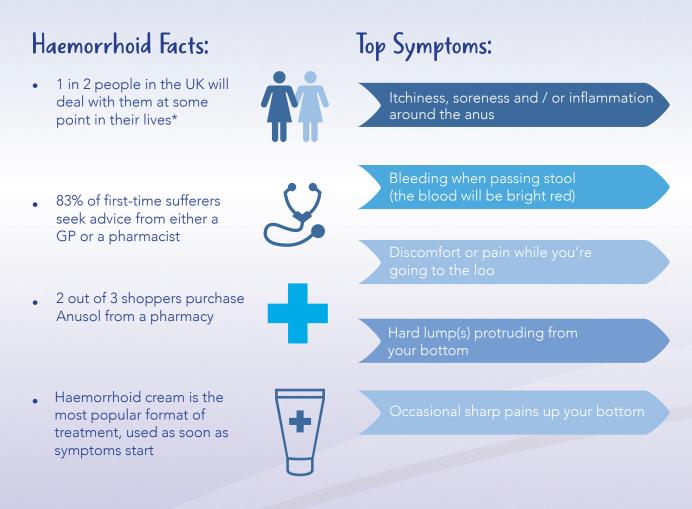


Trust the UK's #1 treatment for your bum

What are Haemorrhoids?

Haemorrhoids are the result of increased pressure on the rectal blood vessels, leading to swelling. The result: internal piles, which are the most common form, tucked up and away; or external piles which can be very painful.

Sometimes the swelling can be so severe that the vein walls become stretched, thin, and irritated by passing bowel movements. Haemorrhoids are common and causes include pregnancy, obesity and other means of abdominal pressure.



Anusol^{**} The UK'S #1 PILES TREATMENT BRAND*

GSL – GENERAL SALES LIST



GSL: BASE RANGE

Both Anusol Cream and Ointment can be used on less severe piles to reduce itching, swelling and inflammation. Both formats also contain antiseptics to help discourage the growth of bacteria.

Anusol Suppositories are designed to be inserted directly into the anus to deliver medication straight to internal piles, insertion can be made easier with the help of Anusol cream.

Anusol Soothing & Cleansing Wipes provide gentle care for everyday cleansing when suffering from piles.

GSL: SOOTHING RELIEF RANGE

Anusol Soothing Relief works in 4 ways:

- Shrinks Piles
- Relieves Discomfort
- Soothes Itching
- Reduces Inflammation

Hydrocortison active ingredient works to reduce inflammation and redness.

P – PHARMACY

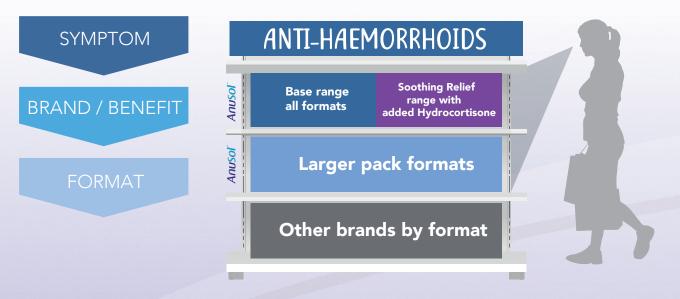
Soothing Relief Ointment Soothing Relief Suppositories



P: PHARMACY RANGE

Anusol Plus HC is a pharmacy strength solution for the discomfort of piles and comes in two formats, an ointments for external piles and suppositories for internal piles.

RECOMMENDED MERCHANDISING FLOW:



Anti-Haemorrhoid category is now worth £22.69M, growth driven by Anusol Anusol has a Market Share of 59% and is consolidating <u>leadership</u> every week Anusol is the most widely known piles treatment, with a prand awareness of 94%

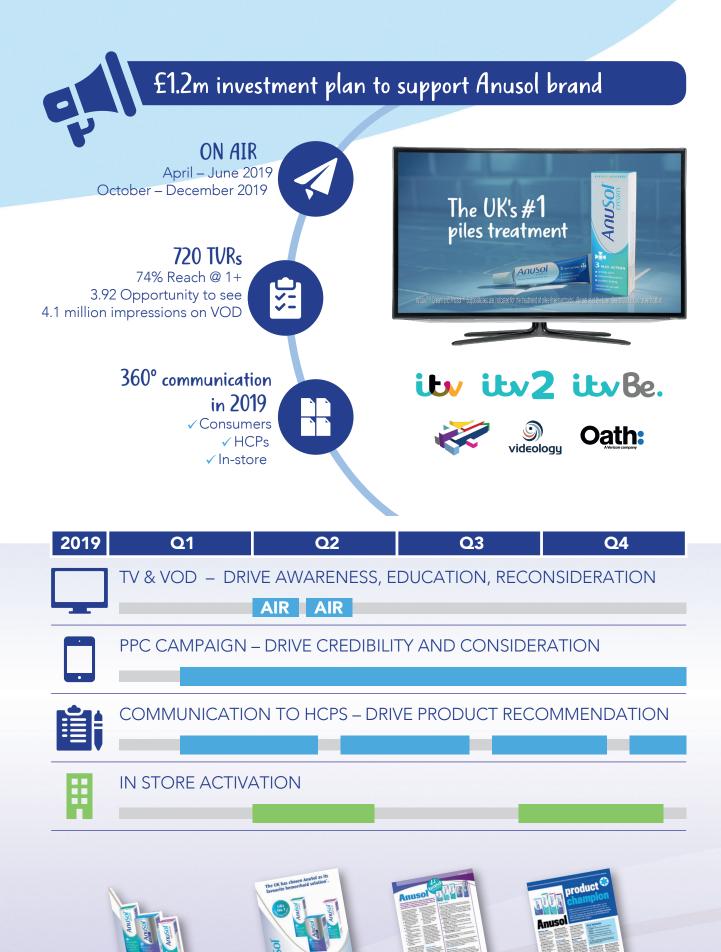
Outstanding brand performance in 2018-2019

More than 30% growth in sell-out YTD



+22.2% growth MAT, well ahead of category

	MAT TY	ΜΑΤ ΥΑ	MAT % Chg YA	Latest 12 Weeks	12 Weeks YA	12 Weeks % Chg YA	Latest 4 Weeks	4 Weeks YA	4 Wks % Chg YA
Anti-Haemorrhoid	22,692,392	20,709,182	9.6	5,283,311	4,888,769	8.1	1,750,879	1,668,541	4.9
Anusol	13,381,843	10,952,983	22.2	3,165,053	2,710,302	16.8	1,039,950	943,223	10.3
Germoloids	6,083,018	6,346,843	-4.2	1,389,886	1,398,690	-0.6	463,579	464,051	-0.1
Preparation H	1,405,226	1,527,455	-8.0	320,048	343,760	-6.9	106,576	118,181	-9.8
PL	1,822,306	1,881,901	-3.2	408,324	436,016	-6.4	140,774	143,087	-1.6





The Tobacco Control Plan (July 2017) aims to reduce smoking prevalence in adults in England from 15.5% to 12% by 2022.¹

This policy calls for collaboration between Public health England, the NHS, all healthcare professionals and local councils to achieve this target.¹

WHY IS ACTION NEEDED?

Smoking costs the NHS in England £2.5 Billion.¹

Costs include...

- Smoking-related GP consultation costs²
- Smoking-related practice nurse consultation costs³
- Smoking-related GP prescription costs³

BUT QUITTING CAN OFTEN BE DIFFICULT FOR YOUR CUSTOMERS...



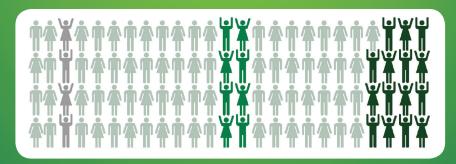
Physical and pharmacological: cigarettes are so addictive because of the rapid delivery of a high dose of nicotine to the brain, stimulating the 'reward centre'⁴

Psychological: major motivation to continue smoking is avoidance of negative mood states caused by withdrawal of nicotine⁴

Behavioural/social: situations become linked to smoking such as at home watching the TV, driving the car and socialising⁵

QUITTERS ARE MORE LIKELY TO QUIT WITH A COMBINATION OF HEALTHCARE INTERVENTIONS AND APPROPRIATE PHARMACOTHERAPY⁶

Without appropriate interventions and support, 96% of smokers fail to quit^{7,8}



4%

12-month quit rate with no support^{7,8} 8%

12-month quit rate

with pharmacotherapy (i.e. nicotine replacement therapy, varenicline, buproprion) and brief supervision from a healthcare professional⁷

15%

12-month quit rate

with NHS Stop Smoking Service/ trained member of practice staff providing regular weekly support^{7,8}

ABOUT THE NRT CATEGORY AND YOUR CUSTOMER

NRT IS AN IMPORTANT HEALTH & WELLBEING CATEGORY FOR SHOPPERS & RETAILERS

You might only be engaging a small % of your shoppers, but, this is a category that makes a big difference to them on top of the fact that each individual is extremely valuable to you. Delivering almost 5x the value per purchase vs OTC.⁹



Source 9: Kantar 52wks to 23.05.18.

Term	Definition
NRT	This stands for Nicorette Replacement Therapy
Healthcare	This refers to the total Healthcare Category
Volume	Physical quantity purchased [of the defined market] in the considered time period.
Average Price (per Volume Metric)	Average price paid for a defined volume in the considered time period.
Frequency (purchase)	Average number of purchase trips [for the defined market] per buyer in the considered time period.
Penetration %	Number of households/individuals that bought the defined market at least once in the considered time period as a percentage of total households/individuals.
Total Households/Individuals	Total number of households/individuals in Great Britain.

WHEN IT COMES TO CUSTOMER DECISION MAKING... FORMAT IS KING.

Source 10: Shopper Centric Report 2014, Kantar Retail

87% of people who purchase into NRT know what format they will purchase before going into store.¹⁰



Shoppers are likely to know the format before they arrive in store, but many make their final choice at the fixture.

There is minimal cross shop between the formats, therefore, getting the right assortment of NRT products is key.

- 49% of NRT shoppers say they would walk away if they can't find what they want.
- Within that, 20% would go to another store in search of what they need.
- Losing these NRT shoppers is a real watch out as a swing of just 0.15% penetration may affect a 10% swing in your sales

HOW DO YOU EMPOWER THEM TO QUIT FOR GOOD?

12

nicorette

ALCON STATE

Combination therapy is more effective in helping smokers to quit, compared with a single NRT

						the set of the set
NICORETTE® Invisipatch	NICORETTE® 15mg Inhalator	r NICORETTE® Gums	NICORETTE® Cools Lozenge	NICORETTE® Microtab	NICORETTE [®] Nasal Spray	NICORETTE® QuickMist Mouth Spray
Nicotine patch provides continuous nicotine levels throughout the day to relieve background withdrawal, while a flexible format relieves breakthrough cravings whenever they strike	For those who are likely to miss the hand-to-mouth habit of smoking	For smokers who like using gum as a fast method of controlling cravings. Available in Original, Icy White, Fruitfusion and Freshmint flavour (varies by gum strength)	For smokers who want flexible but discreet control of cravings	For smokers who want flexible but discreet control of cravings whenever or wherever needed	For higher dependent smokers who need fast-acting relief from cravings	For smokers who need fast-acting relief from cravings
And a constant of the second s	And the second s	And the second sec		And the second s	A construction of the second s	
Pack size: 7 or 14 patches (14 patches pack size only 25mg)	Pack size: 4, 20 or 36 cartridges	Pack size (varies by flavour): 25, 105 or 210 pieces of gum	Pack size: 20 or 80 lozenges	Pack size: 100 microtabs	Pack size: 1 nasal spray	Pack size: 1 or 2 dispensers
How to use: 1 patch daily	How to use: Maximum of 6 cartridges daily	How to use: As required, up to a maxiumum of 15 pieces daily	How to use: 8-12 lozenges daily	How to use: 1-2 microtabs hourly	How to use: 1-2 sprays per nostril per hour	How to use: 1-2 sprays every 30 minutes to 1 hour
25mg, 15mg, 10mg	15mg (per cartridge)	2mg, 4mg, 6mg	2mg, 4mg	2mg	10mg/ml (0.5mg per spray)	1 mg/spray

Product Information can be found on the next page















Nicorette Invisi Patch. Presentation: Transdermal patches releasing a nominal of 25mg, 15mg or 10mg of nicotine per 16 hours. **Uses:** Nicorette Invisi patch relieves and/or prevents cravings and nicotine withdrawal symptoms associated with tobacco dependence. It is indicated to aid smokers wishing to quit or reduce prior to quitting, to assist smokers who are unwilling or unable to smoke, and as a safer alternative to smoking for smokers and those around them. Nicorette Invisi patch is indicated in pregnant and lactating women making a quit attempt. **Legal category:** GSL. PL holder: McNeil Products Limited, Foundation Park, Roxborough way, Maidenhead, Berkshire, SL6 3UG, UK. Information about this product, including adverse reactions, precautions, contraindications, and method of use can be found at: http://www.mhra.gov.uk/spcpil/?ldcService=SS_GET_PAGE&nodeld=%3C%25%3D+nodeld+%25%3E&searchFiled=nicorette+invisi&Su bmitSearch=Search#retainDisplay

Nicorette Inhalator. Presentation: Nicotine 15mg per cartridge. Uses: Nicorette Inhalator relieves and/or prevents cravings and nicotine withdrawal symptoms associated with tobacco dependence. It is indicated to aid smokers wishing to quit or reduce prior to quitting, to assist smokers who are unwilling or unable to smoke, and as a safer alternative to smoking for smokers and those around them. Nicorette Inhalator is indicated in pregnant and lactating women making a quit attempt. Legal category: GSL. PL holder: McNeil Products Limited, Foundation Park, Roxborough way, Maidenhead, Berkshire, SL6 3UG, UK. Information about this product, including adverse reactions, precautions, contraindications, and method of use can be found at: https://www.medicines.org.uk/emc/medicine/24853

Nicorette Gum. Presentation: Chewing gum containing 2, 4 or 6mg of nicotine. **Uses:** Nicorette Gum relieves and/ or prevents cravings and nicotine withdrawal symptoms associated with tobacco dependence. It is indicated to aid smokers wishing to quit or reduce prior to quitting, to assist smokers who are unwilling or unable to smoke, and as a safer alternative to smoking for smokers and those around them. Nicorette Gum is indicated in pregnant and lactating women making a quit attempt. **Legal category:** GSL. PL holder: McNeil Products Limited, Foundation Park, Roxborough way, Maidenhead, Berkshire, SL6 3UG, UK. Information about this product, including adverse reactions, precautions, contraindications, and method of use can be found at: http://www.mhra.gov.uk/spcpil/?ldcService=SS_GET_ PAGE&nodeld=%3C%25%3D+nodeld+%25%3E&searchFiled=Nicorette&SubmitSearc h=Search

Nicorette Cools 2mg Lozenge, Nicorette Cools 4mg Lozenge, Nicorette Fruit 2mg Lozenge. Presentation: Each lozenge contains 2mg or 4mg of nicotine. Uses: Nicorette lozenges relieves and/or prevents cravings and nicotine withdrawal symptoms associated with tobacco dependence. It is indicated to aid smokers wishing to quit or reduce prior to quitting, to assist smokers who are unwilling or unable to smoke, and as a safer alternative to smoking for smokers and those around them. Nicorette Cools Lozenge is indicated in pregnant and lactating women making a quit attempt. Legal category: GSL. PL holder: McNeil Products Limited, Foundation Park, Roxborough way, Maidenhead, Berkshire, SL6 3UG, UK. Information about these products, including adverse reactions, precautions, contraindications, and method of use can be found at: Cools lozenges: http://www.mhra.gov.uk/spcpil/?ldcService=SS_GET_PAGE&nodeld=%3C%25%3D+nodeld+%25%3E&searchFiled=nicore tte+cools&SubmitSearch=Search#retainDisplay, Fruit Lozenges: http://www.mhra.gov.uk/home/groups/spcpil/documents/ socpil/con1526011869601.pdf

Nicorette Microtab 2mg sublingual Tablet. Presentation: Sublingual tablet equivalent to 2mg of nicotine. Uses: Relief of nicotine withdrawal symptoms as an aid to smoking cessation. It is used to help smokers ready to stop smoking immediately and also smokers who need to cut down their cigarette use before stopping. It is also indicated in pregnant and lactating women. Legal category: GSL. PL holder: McNeil Products Limited, Foundation Park, Roxborough way, Maidenhead, Berkshire, SL6 3UG, UK. Information about this product, including adverse reactions, precautions, contraindications, and method of use can be found at: https://www.medicines.org.uk/emc/medicine/20534

Nicorette Nasal Spray. Presentation: Nicotine 10 mg/ml. Each spray of 50µl delivers 0.5 mg nicotine. Uses: Indicated for the relief of nicotine withdrawal symptoms as an aid to smoking cessation. It is also indicated in pregnant and lactating women. Legal category: GSL. PL holder: McNeil Products Limited, Foundation Park, Roxborough way, Maidenhead, Berkshire, SL6 3UG, UK. Information about this product, including adverse reactions, precautions, contraindications, and method of use can be found at: http://www.mhra.gov.uk/home/groups/spcpil/documents/spcpil/con1504846909087.pdf

Nicorette QuickMist 1mg/spray mouthspray & Nicorette QuickMist Cool Berry 1mg/spray mouthspray. Presentation: Each 0.07ml contains 1mg nicotine corresponding to 1 mg nicotine/spray dose. Uses: Nicorette QuickMist relieves and/or prevents cravings and nicotine withdrawal symptoms associated with tobacco dependence. It is indicated to aid smokers wishing to quit or reduce prior to quitting, to assist smokers who are unwilling or unable to smoke, and as a safer alternative to smoking for smokers and those around them. Nicorette QuickMist is indicated in pregnant and lactating women making a quit attempt. Legal category: GSL. PL holder: McNeil Products Limited, Foundation Park, Roxborough way, Maidenhead, Berkshire, SL6 3UG, UK. Information about these products, including adverse reactions, precautions, contraindications, and method of use can be found at: http://www.mhra.gov.uk/home/groups/spcpil/documents/spcpil/con1536293145127.pdf & http://www.mhra. gov.uk/home/groups/spcpil/documents/spcpil/documents/spcpil/con1536293145127.pdf & http://www.mhra.

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- 9. Kantar 52wks to 23.05.18
- 10. Shopper Centric Report 2014, Kantar Retail

UK/NI/18-12596



GUIDE TO MEDICATED CONFECTIONERY



ALL-YEAR-ROUND SOOTHING COMFORT

Medicated confectionery products are called upon by consumers all-year-round to provide soothing comfort during the summer allergy season as well as during the winter months.



Sales of medicated confectionery are already worth more than decongestants and twice as much as pharyngeal (throat) preparations*, yet the opportunity for further growth exists.

Medicated confectionery	£104m
Decongestants	£91m
Pharyngeal preparations	£47m
Kids' cough, cold & allergy medicine	£21m

50%

It is believed that around 50% of the population **will suffer some form of mild throat discomfort over the course of a year** yet about half of medicated confectionery shoppers surveyed said they **'struggled to find medicated confectionery products that appealed to them'.**

Source: Zappi Pro online research study, 150 UK medicated confectionery purchasers, 2018

Source: Euromonitor, UK category value data, September 2019.

70% of category buyers prefer products that contain **NATURAL INGREDIENTS**

Consumers are much more likely nowadays to demand products that contain **natural ingredients**, **taste good** and have a **sustainable ethos**.

Shoppers are also prepared to pay more for a high quality product.

Source: Zappi Pro online research study, 150 UK medicated confectionery purchasers, 2018

UNTAPPED GROWTH OPPORTUNITY 8 out of 10 medicated confectionery buyers open to trying something new.

Source: Zappi Pro online research study, 150 UK medicated confectionery purchasers, 2018



ARE YOU MAKING THE MOST OF THE MEDICATED CONFECTIONERY OPPORTUNITY IN YOUR PHARMACY?

Take a moment to give your medicated confectionery range some TLC

ALK ABOUT IT

Don't assume your customers know **how** and **when** to use medicated confectionery. If you think these products sell themselves you could be missing an opportunity to better meet the needs of your customers.

Many customers don't realise that **some medicated confectionery** products can be used alongside licensed medicines to provide soothing comfort between doses.

This provides a **great opportunity to link-sell** medicated confectionery as companion products, taken alongside cold, cough, flu, allergy, sore throat and decongestant remedies.

AYOUT MATTERS

Check **where** your medicated confectionery products are located. Are they easy for you and your customers to **see and reach**? Are they located close to the counter and next to **related categories** such as cold & flu, cough, sore throat, allergy and decongestants? **Consider dual-siting** medicated confectionery at the pharmacy counter and next to related categories.

This way, the products are **close at hand** for you to **recommend** on counter **and** at shelf.

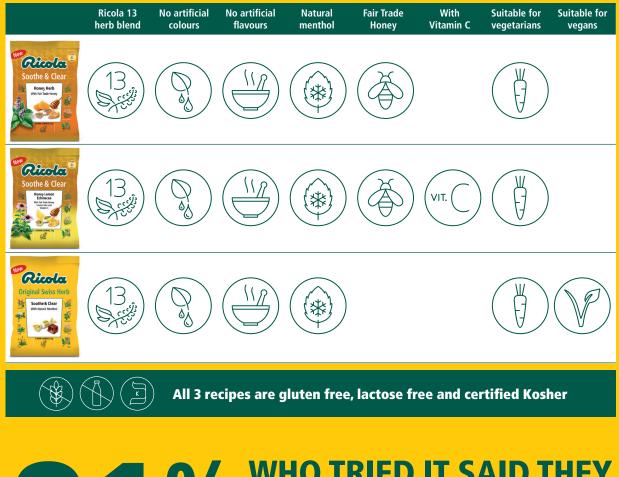
UT THE CLUTTER

Look at your medicated confectionery range with fresh eyes. Aim for a **balanced range** with a **good variety of brands and flavour** profiles for customers to choose from.



We wish you TLC Throat Loving Care from the Swiss Alps

Give your customers some much-needed TLC with the new Soothe & Clear range. Ricola Soothe & Clear gently soothes and clears using a blend of 13 Swiss-grown herbs in combination with natural gentle menthol and other high quality natural ingredients.



% WHO TRIED IT SAID THEY 'WOULD BUY' RICOLA SOOTHE & CLEAR.

Source: Strategir concept and product in use test, October 2018

We wish you Throat Loving Care from the Swiss Alps.



Wish you well.

INTRODUCING... ACTIVEIRON[®] PREGNANCY – WE MADE IRON BETTER



Containing 17mg of the ActiveIron[®] and specially formulated to help prevent constipation. ActiveIron[®] Pregnancy is clinically proven to have x2 better absorption than standard ferrous sulfate. This means as well as effectively increasing iron levels, there is less unabsorbed iron in the gut which helps reduce gut irritation from iron. ActiveIron[®] Pregnancy is gentle enough to take on an empty stomach.

ActiveIron[®] is suitable for use during pregnancy and breastfeeding. It contains no artificial colourings or preservatives. It is gluten free and suitable for vegetarians.

STRONG MARKETING SUPPORT TO INCLUDE:













Social Media PR/Ambassad

FOR MORE INFORMATION VISIT WWW.ACTIVEIRON.COM

we made iron better.

ACTIVEIRON® IS KIND & STRONG





FEWER SIDE EFFECTS AND IMPROVED ABSORPTION

Evidence suggests around

85% of those who take iron

supplements report side effects.

30%

will stop taking them due to these side effects.

CTIVEIRON[°] is specially formulated to reduce the negative gastro-intestinal side effects associated with traditional oral iron preparations, including nausea, constipation and diarrhea.

WHAT MAKES ACTIVEIRON® DIFFERENT?

ACTIVEIRON°'s protein formula helps reduce irritation from iron, meaning it's **kind** enough to take on an empty stomach. Activelron targets the body's normal "iron absorber", called the DMT-1. This means that it is **strong** on absorption and in tune with the body's needs.



ACTIVEIRON® & B COMPLEX PLUS FOR WOMEN & MEN

The first gender specific iron with B Complex. Containing ActiveIron's ground breaking protein formula with clinically proven x2 better absorption of iron sulfate. Plus a specially formulated B Complex Plus containing high strength B Vitamins in a targeted delivery system to improve absorption.



CLINICALLY PROVEN....

2. ٦. 3. ActiveIron targets the right place for It protects the gut om inflammation a Activelron is well absorbed. **HOW ACTIVEIRON®** es less rea absorption the DMT-1 **IS DIFFERENT TO OTHER IRON** L. PRODUCTS products dissolve inflammation and Which causes them reactive oxygen species in in the stomach to be poorly absorbed. intestines the gut.

21

Seeing things Clearly

Sigma's 12th Annual Community Pharmacy Conference 15th - 21st February 2020, Cebu, Philippines



5 NIGHT CONFERENCE PACKAGE: Total price £3790 per couple

Average price £1895

Your Sigma contacts for help and further information:

per person

Miloni Tanna - 01923 332 754, 07817 015 841 or Email: miloni@sigmaplc.com Pankaj Vyas - 07946 352 462 or Email: pankaj@sigmaplc.com



	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
25%	355-3203	STERIMAR BABY NASAL SPRAY	50ML	£2.84	25%	£2.13	
	405-9093	STERIMAR COLD DEFENCE SPRAY	50ML	£3.76	25%	£2.82	
DISCOUNT	410-1754	STERIMAR HAYFEVER & ALLERGY	50ML	£3.06	25%	£2.30	
	385-8156	STERIMAR KIDS NASAL SPRAY	50ML	£2.84	25%	£2.13	
	345-6688	STERIMAR NASAL SPRAY ISOTONIC	50ML	£2.64	25%	£1.98	
	335-6276	STERIMAR NASAL SPRAY HYPERTONIC	100ML	£4.67	25%	£3.50	
	345-6996	STERIMAR NASAL SPRAY HYPERTONIC	50ML	£3.06	25%	£2.30	
	243-6996	STERIMAR NASAL SPRAY ISOTONIC	100ML	£4.35	25%	£3.26	
	394-3925	STERIMAR STOP & PROTECT ALLERGY RELIEF	20ML	£5.75	25%	£4.31	
	394-3933	STERIMAR STOP&PROTECT COLD SINUS RELIEF	20ML	£5.75	25%	£4.31	

Anusol

	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICEPRICE	QTY
	3ANUCRE2	ANUSOL CREAM	23GM	£2.45	10%	£2.21	
	3FUJIBT	ANUSOL CREAM	43GM	£3.69	10%	£3.32	
ISCOUNT	3ANUOIN2	ANUSOL OINTMENT	25GM	£2.45	10%	£2.21	
	214-5647	ANUSOL PLUS HC OINTMENT 'P'	15GM	£3.34	10%	£3.01	
	214-5662	ANUSOL PLUS HC SUPPOSITORIES	12	£3.34	10%	£3.01	
	384-9783	ANUSOL SOOTHING RELIEF OINTMENT	15GM	£3.34	10%	£3.01	
	385-0146	ANUSOL SOOTHING RELIEF SUPPOSITORIES	12	£3.34	10%	£3.01	
	3ANUSUPI	ANUSOL SUPPOSITORIES	12	£2.26	10%	£2.03	
	ANUSUP2	ANUSOL SUPPOSITORIES	24	£3.91	10%	£3.52	
	411-1498	ANUSOL WIPES	30	£2.77	10%	£2.49	

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nicorette

	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
25%	407-9059	NICORETTE FRUIT LOZENGE 2MG	80	£12.05	25%	£9.04	
	371-1298	NICORETTE ICY MINT LOZENG 2MG	80	£12.05	25%	£9.04	
DISCOUNT	371-1314	NICORETTE ICY MINT LOZENG 2MG	20	£3.34	25%	£2.51	
	371-1306	NICORETTE ICY MINT LOZENG 4MG	80	£12.17	25%	£9.13	



	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
U/∩	406-5215	RICOLA CARAMEL S/FREE STEVIA LOZENGES	20PCS	£19.00	15%	£16.15	
	3RICCRA5	RICOLA CRANBERRY SUGAR FREE LOZENGES	20PCS	£19.00	15%	£16.15	
UNT	3RICEF5	RICOLA ELDERFLOWER SUGAR FREE LOZENGES	20PCS	£19.00	15%	£16.15	
	SSL038	RICOLA GLAC PEPPERMINT SUGARFREE LOZENGES	20PCS	£19.00	15%	£16.15	
	3RICLEM5	RICOLA LEMON BALM SUGAR FREE	20PCS	£19.00	15%	£16.15	
	375-8133	RICOLA LIQOURICE S/FR STEVIA LOZENGES	20PCS	£19.00	15%	£16.15	
	388-1323	RICOLA MOUNTAIN MINT SUGAR FREE LOZENGES	20PCS	£19.00	15%	£16.15	
	3KETS6	RICOLA ORANGE MINT SUGAR FREE LOZENGES	20PCS	£19.00	15%	£16.15	
	3RICORI5	RICOLA ORIGINAL SUGAR FREE LOZENGES	20PCS	£19.00	15%	£16.15	
	410-7702	RICOLA SOOTH/CLR ORIG HERB 75G	12PCS	£12.25	15%	£10.41	
	410-7694	RICOLA SOOTHE HON/LEM,ECH175G	12PCS	£12.25	15%	£10.41	
	410-7686	RICOLA SOOTHE/CLRHON HERB 75G	12PCS	£12.25	15%	£10.41	



	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICEPRICE	QTY
1 10/1	408-6773	ACTIVE IRON & B COMPLEX MEN	60	£11.66	10%	£10.49	
	408-6583	ACTIVE IRON & B COMPLEX WOMEN	60	£11.66	10%	£10.49	
DISCOUNT	405-8947	ACTIVE IRON CAPSULES	30	£9.33	10%	£8.40	
	409-6616	ACTIVE IRON PREGNANCY	30	£9.33	10%	£8.40	

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DISCO

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This month's offers: SIGMA independent · together



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SUMMARY OF TERMS

- Where accounts have been approved for credit, payments are due 30 days from the month of invoice. Sigma Pharmaceuticals Plc reserves the right to charge interest on overdue accounts at the rate of 4% above the LIBOR (London InterBank Offered Rate) per month without prejudice to the right of recovery. Cheques payable to Sigma Pharmaceuticals Plc. Sigma Pharmaceuticals Plc reserves the right not to process the orders in case of an overdue account.
- 2. All orders and prices quoted are subject to the standard rate or reduced rate of V.A.T. on the NETT invoice value. The invoice date is the tax point for V.A.T. purposes.
- 3. If a cheque is returned unpaid, for whatever reason, you will automatically be charged with a £25.00 surcharge.
- 4. All delivery enquiries must be notified within 24 hours of delivery
- 5. Prices are correct at time of going to print, but are subject to change without prior notice. Sigma Pharmaceuticals Plc reserves the right to amend any of their prices without due notice. Orders are accepted on condition that the goods will be invoiced at the prices ruling at the date of delivery. All images shown are for illustrative purposes only.
- 6. Invoice queries must be raised within one week of invoice date.
- 7. The goods shall remain the sole and absolute property of the seller and legal equitable owner until such time as the buyer shall have paid to the seller the agreed price together with the full price of any other contract with the seller.
- 8. Standard terms and conditions apply, as per trading terms, available upon request.
- 9. RSP's shown are supplied by the manufacturers and are correct at time of going to print. It is at the retailers discretion to set their own retail price and margin.

CLAIMS AND RETURNS

DELIVERIES

When accepting your delivery please ensure the number of boxes/bulk received match the drivers runsheet and that any discrepancies are clearly marked. Non-delivery must be notified to Sigma Pharmaceuticals Plc within 1 service day of invoice date or advice of despatch.

RETURNS

Under existing rules and regulations issued by the DHSS and as published in "MAIL", goods will only be accepted for return by Sigma Pharmaceuticals Plc for the following reasons:

- \cdot To correct an error in delivery or ordering.
- In response to a product or batch recall instigated by a manufacturer.
- · Where products or packages are alleged to be faulty.

In order to be considered for credit or replacement the goods must be accompanied by a note showing:-

- The name and address of the customer returning the goods.
- \cdot The quantity and description of the goods.
- The invoice number on which the goods were supplied.
- \cdot The reason of the return.

Transfer Order Queries

Call 01923 331 411 and ask for the Transfer Order Department.

Expiry Date Queries

Dates on products should be checked upon delivery. If you wish to return an item due to the date, please follow the return procedure mentioned previously.

Items Missing From Delivery Call **01923 444 999** within 24 hours of delivery.

Wrong Item Supplied Mark the required item with the code of 'B' on your invoice/return slip.

Goods Ordered in Error

Mark the item with the code of 'H' on your invoice/return slip.

Goods Arrived Damaged

Mark the item with the code of 'F' on your invoice/return slip.

Recall Stock

2

All recall stock must be written on a return slip with the date, quantity and reason code K.

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 E60E AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019





Contacting the Sigma teams:

SWITCHBOARD (MON-FRI 9 A.M5 P.M.)	0800 597 4462
CUSTOMER SERVICES (MON-FRI 9 A.M8 P.M.)	0800 358 4427
FREEFAX LINES	0800 597 4439
	0800 103 0160
CUSTOMER ACCOUNTS (MON-FRI 9 A.M5 P.M.)	01923 331 432
	01923 332 911 (FAX)
SPECIALS	0800 597 4475
	0800 597 4473 (FAX)
TRANSFER ORDERS	01923 331 411
SIGCONNECT ONLINE ORDERING	www.sigconnect.co.uk
MOBILITY ONLINE ORDERING	www.activaids.co.uk

info@sigmaplc.com

www.sigmaplc.com



 FREEPHONE:
 0800
 597
 4462
 FREEFAX:
 0800
 597
 4439

 E60E AND SUBJECT TO AVAILABILITY

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TRANSFER ORDERS

Sensodyne

Godrej Uk Ltd

・Tixylix

Voltarol

Zovirax

• Aapri

Inecto

Horizon

Berroca

Canesten

Diprobase

Redoxon

Compeed

Okeeffes

· Clearblue

Puressentiel

Johnson & Johnson (McNeil)

Ellaone

Always

· Oral B

Milton

Potters

Actifed

Aveeno

Calpol

Carefree

• Daktarin

Imodium

J&J Baby

• Listerine

Migraleve

Nicorette

Nizoral

Piz Buin

Regaine

Sudafed

Sinutab

Tyrozets

Ovex

Neutrogena

• J&J Face Care

Benadryl

Clean & Clear

Equazen

Vicks

Rennie

 \cdot Ors

Bepanthen

Bayer

Cuticura

Perspirex

Reimann P20

Soft & Gentle

Touch of Silver

Altacor Pharma

Clinitas

Bayer

- Alka Seltzer
- Bepanthen
- Berocca
- Canesfresh
- Canesten
- Clam
- Clarityn
- Diprobase
 Feminax
- Germolene
- · Germolen
- KWells
- Redoxon
- Rennie
- Sanatogen

Biokult

BR Pharmaceuticals

Valupak

Care For Yourself

• AMO

Ceuta Healthcare

- Alliance Pharma
- · Cuxson Gerrard
- Bodyform
- Tena
- Murine
- · Ultra Chloraseptic
- Robinsons Fast Aid
- Acnecide
- Cetaphil
- Curanail
- Westlab
- Beiersdorf
- Flexiseq

Church & Dwight

- Anusol
- · Arm & Hammer
- Batiste
- FemFresh
- First Response
- Nair
- Orajel
- Pearl Drops
- Sterimar

Ciga Healthcare

Dendron

- 4Head
- Astral
- Bassetts
- Bazuka
- Blistex
- · Dentinox
- Dentyl

4

- <u>F</u>enjal
 - Freederm
 - Halls
 - Happinose
 Ibuleve

 - Iglu
 Medijel
 - Mum
 - Odor Eaters
 - Otex
 - Ponds
 - Potters
 - Seabond
 - Signal
 - Snuffle Babe
 - Thermoskin

Ethicoe

- Balance Activ
- Glucogel
- Glucotabs

Galderma

- Acnecide
- Calmurid
- Cetaphill
- Curanail
- Loceryl

GR Lane

- Aquaban
- <u>D</u>erbac
- Earex
- Kalms
- Olbas
- Pro Plus
- Teangi Tea Tree

GlaxoSmithKline (GSK)

- ۰Alli
- Aquafresh
- Beecham
- Biotene
- Breathe Right
- Corsodyl
- Day Nurse
- Driclor
- Duofilm
- Enos
 Eumovate

• Eurax

Lamisil

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Panadol

• Piriton

Poligrip

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Savion

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Scopaderm

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TRANSFER ORDERS

Puressentiel

Red e Med

Therapearl

The Wrigley Company

Thea Pharmaceuticals

Thornton & Ross

Quies

Ramer

 \cdot Acriflex

Algesal

Cetraben

Covonia

• Eucrvl

Flexitol

Fultium

Hedrin

Itcheze

J Collis

Ladival

Metanium

Movelat

Radian B

Settlers

Transvasin

Virasoothe

Zeroderm

Vitabiotics

5

Windsetlers

Virasorb

Strive

Senna Laxative

Mycota

Galpseud

Combogesic

Allens

Care

Laser Healthcare

- Betteryou
- Just For Men
- Seabond
- Vagisil
- Dextro
- Fishermans Friend
- · Deep Heat/deep Freeze
- Nitty Gritty
- Ricola
- Buscopan
- Dulcolax
- · Dioralyte
- Phenergan
- Syndol
- · Opticrom
- Brolene
- · Pharmaton
- Selsun
- Poxclin

Neilmed

• Sinu Rinse

Nicocig

- Nicocig
- Vivid

Perrigo (Omega Pharma)

- Abidec
- Alphosyl
- Beconase
- Bio-Oil
- Bronchostop
- Buttercup
- Contac
- Dentu Crème
- Dermalex
- Fenistil
- Hedex
- Lactacyd
- Lyclear
- Metatone
- Milk Of Magnesia
- Natra
- ・NiQuitin
- Nytol
- Solpadeine
- $\cdot TCP$
- Tiger Balm
- Veganin
- Wartner
- Wernets
- XLS
- Zantac

Pfizer Consumer

Powermed

- Halls
- Forum Health
- InFirst Healthcare
- Salonpas

Reckitt Benckiser

- Bonjela
- Clearasil
- Codis
- Cuprofen
- Dequadin
- Dettol
- Diocalm
- Disprin
- Durex
- E45
- Full Marks
- Fybogel
- Gaviscon
- Lanacane
- Lemsip
- Nurofen
- Optrex
- Paramol
- · Scholl
- Senokot
- Steradent
- Strepsil
- Sweetex
- Veet
- Woodwards

Scope Ophthalmics

Hycosan

Seven Seas

Teva UK

The Miles Group

- · A L Simpkin
- Biofreeze
- Cambridge Healthcare
- Colgate Palmolive
- Comedic Internationa
- Comvita
- CuxsonGerrard
- · Dr Wolff
- Galpharm
- Jerome Russell
 Kent Pharmaceuticals

Kimberly Clark

· Manx Healthcare

· Passion for Life

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VALID FOR NOVEMBER 2019

Kobayashi

MS George

• MAM UK

Maloff

· Omron

Profoot

E&OE AND SUBJECT TO AVAILABILITY

ORDER FORM

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ORDER FORM

PRODUCT	PACK SIZE	CODE	QTY

ACNECIDE[®] 5% Benzoyl Peroxide

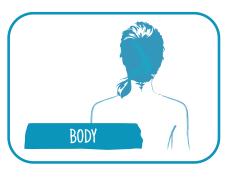
ACNECIDE IS THE FASTEST GROWING MEDICATED SKIN BRAND (IN 2018)"

If your customers are struggling to get away from their spots, you've got the treatment they're looking for

Acnecide has a range of products that can help to effectively treat spots. Acnecide 5% gel is suitable for use on the face, and Acnecide 5% Wash is suitable for use on the face and the body (back, chest, shoulders). Both products contain Benzoyl Peroxide.

ACNECIDE KILLS UP TO 95% OF P.ACNES BACTERIA









Presentation: Acnecide 5% Gel & Wash Gel

Indications: Topical therapy for the treatment of acne vulgaris Legal Category: P License holder: Galderma (UK) Limited, Meridien House, 69-71 Clarendon Road, Watford, Hertfordshire, WD17 1DS. United Kingdom.

Information about this product, including adverse reactions, precautions, contra-indications and method of use can be found at

(gel) https://www.medicines.org.uk/emc/product/2225/smpc (wash-gel) https://www.medicines.org.uk/emc/product/3274

Date of Revision: January 2018 Adverse events should be reported. Reporting forms and information can be found at www.mhra.gov.uk/yellowcard. Adverse events should also be reported to Galderma (UK) Ltd

*based on value UK performance, IRI data, medicated skincare data, 52 WE 29.12.2018

BPO19-05-0011 Date of Preparation: May 2019 Retail pricing is at the sole discretion of the retailer.

💑 GALDERMA



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activaids Mobility Clearance Offers

Keep life active!





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STRENGTHEN YOUR IRON CATEGORY WITH ACTIVEIRON°

CLINICALLY PROVEN ABSORPTION*

yes!

NON-CONSTIPATING FORMULA

SIGNIFICANTLY BETTER MARGINS.

ACTIVEIRON'S® CLINICALLY PROVEN FORMULA IS KIND & STRONG.

Introducing new ActiveIron® for Pregnancy has 17mg of iron in a non-constipating formula. ActiveIron® is clinically proven to have twice the absorption of ferrous sulfate whilst being gentle enough to take on an empty stomach.

SUPPORTED WITH £2M MEDIA SPEND INCLUDING:



Radio





Press



Events





Social Media PR/Ambassadors

Wang et al, Acta Haematologica 2017; 138: 223-232

	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
110/	408-6773	ACTIVE IRON & B COMPLEX MEN	60	£11.66	10%	£10.49	
	408-6583	ACTIVE IRON & B COMPLEX WOMEN	60	£11.66	10%	£10.49	
	405-8947	ACTIVE IRON CAPSULES	30	£9.33	10%	£8.40	
DISCOUNT	409-6616	ACTIVE IRON PREGNANCY	30	£9.33	10%	£8.40	

Attention: Simone

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one Pharmacy Name:

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WANT TO ENHANCE YOUR FIRST AID SOLUTIONS WITH MORE THAN JUST ANOTHER SPRAY-ON PLASTER?

MAKE ALFASILVER SPRAY YOUR CUSTOMER'S GO-TO FIRST AID TREATMENT ANYWHERE, ANYTIME.

You can now offer your customers a new simple, spray-on first aid treatment for minor injuries.

- Suitable for cuts, grazes, minor burns and blisters¹
- Spray-on application¹
- Breathable barrier protects and helps speed healing^{1,2}
- Helps to protect against infection¹

For more information, contact Glenmark: **uk_enquiries@glenmarkpharma.com**

References: 1. Alfasilver Spray packaging. 2. Sprynskyy 2005.







CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY	
404-8104	ALFASILVER SILVER ION SPRAY	100ML	£5.95	25%	£4.46		
Attenti	Pharmacy Name			Telenh	one Numh		

Dry-feeling or irritated eyes is a problem, affecting 80% of adults

The majority of your patients will experience some form of eye dryness or irritation from time-to-time. If these experiences become more frequent they can be a real problem which can negatively impact patients' quality of life.²



References:

1. Consumer survey commissioned by AMO. UK data. n = 300. December 2015. 2. Jones L. et al. The Ocular Surface 15 (2017) 575-628 p.607 3. Kislan T. Randomized, Cross-Over Evaluation of PEG-400 based Artificial Tear (blink) versus HP-Guar based Artificial Tear (System) for Signs and Symptoms of Dry Eye. Poster presented at ARVO 2008. 4. Montani G, Indrio P. Effect of blink intensive and blink contacts on the Ocular Dryness in VDT Users. Presentation ARVO 2008.

blink, blink contacts and blink-n-clean are trademarks owned by or licensed to Johnson & Johnson Surgical Vision, Inc. All other trademarks are the Intellectual Property of their respective owners

© Johnson & Johnson Surgical Vision, Inc. 2018 PP2018CN4072 06JulUK2951 v1:13Aug18.

	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	S82	BLINK CONTACT EYE DROPS	10ML	£2.72	10%	£2.45	
	S81	BLINK CONTACT VIAL 0.35ML	20	£2.72	10%	£2.45	
	\$73	BLINK INTENSIVE TEARS 0.4ML	20VIAL	£2.97	10%	£2.67	
U 70	S 74	BLINK INTENSIVE TEARS	10ML	£2.97	10%	£2.67	
	370-8211	BLINK INTENSIVE TEARS PLUS	10ML	£3.89	10%	£3.50	
DISCOUNT	386-7389	BLINK LID CLEAN STERILE WIPES	20SACH	£4.66	10%	£4.19	

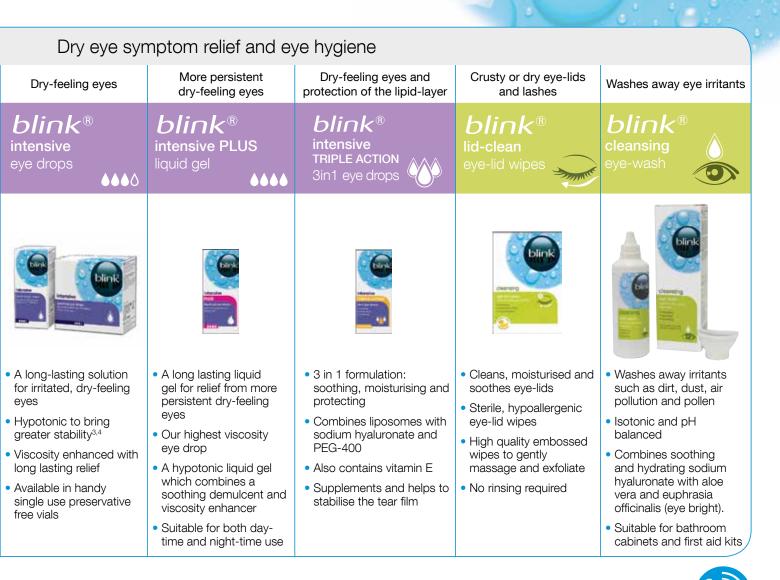
Attention: Simone

e Pharmacy Name:

significant in the UK alone¹

The *blink*[®] eye care range has been developed to provide a range of products to restore and maintain eyes that look and feel as nature intended.

blink



Care For Yourself Ltd. 01628 525064

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
S84	BLINK REVITAL EYE DROPS	10ML	£2.72	10%	£2.45	
H25	TOTAL CARE DAILY CLEANER	30ML	£4.42	10%	£3.98	
S68	COMPLETE REVITALENS MULTI-PURPOSE SOLUTION	100ML	£3.37	10%	£3.03	
S69	COMPLETE REVITALENS MULTI-PURPOSE SOLUTION	240ML	£7.86	10%	£7.07	
S12	LENS PLUS OCUPURE PURITE SALINE	360ML	£2.03	10%	£1.83	
H27	TOTAL CARE DSW SOLUTION	120ML	£4.57	10%	£4.11	



Attention: Simone Pharmacy Name: Telephone Number:



13%							
	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
DISCOUNT	646-1092	ANDREX TOILET TISSUE QUILTS	4	£2.12	13%	£1.85	
Attention: Sim	<mark>one</mark> P	harmacy Name:	Telep	hone N	umber:		
	FREEPH	HONE: 0800 597 4462 FREEFA	X: 08	00 59	7 443	9	

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 E80E AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019

14

AnuSol



Contains Hydrocortisone acetate, Benzyl benzoate, Bismuth subgallate, Bismuth oxide, Balsam Peru and Zinc Oxide

- Works in four waysShrinks piles
- Relieves discomfort

Anusol Soothing Relief Ointment and Suppositories

Presentation: Ointment and Suppositories. Ointment: Each 100g contains: Hydrocortisone acetate 0.25g, Benzyl benzoate 1.25g, Bismuth subgallate 2.25g, Bismuth oxide 0.875g, Balsam Peru 1.875g, Zinc oxide 10.75g Suppositories: Each suppository contains: Hydrocortisone acetate 10mg, Benzyl benzoate 33mg, Bismuth subgallate 59mg, Bismuth oxide 24mg, Balsam Peru 49mg, Zinc oxide 296mg. Uses: Symptomatic treatment of internal and external (ointment only) haemorrhoids and pruritus ani. Dosage: Adults over 18 years: Apply ointment sparingly (up to 4 times a day) to affected area or insert one suppository (up to 3 times a day), in

Soothes itchingReduces inflammation

the morning, at night and after each evacuation. **Contraindications:** Tubercular, fungal and most viral lesions. Sensitivity to any of the constituents. **Precautions:** Prolonged or excessive use may produce systemic corticosteroid effects. Use for longer than 7 days not recommended. Consult a doctor if rectal bleeding occurs. **Pregnancy and Lactation:** Do not use in pregnancy or lactation. **Side effects:** Rarely sensitivity reactions. Occasionally transient burning on application. RRP (ex-VAT): Ointment 15g £4.58; Suppositories 12s £4.58 Legal Category: **GSL PL Holder:** McNeil Products Ltd, Foundation Park, Maidenhead, Berks, SL6 3UG. **PL No:** Ointment 15513/0372 Suppositories 15513/0373. **Date of prep:** Dec 2013

						1
CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
3ANUCRE2	ANUSOL CREAM	23GM	£2.45	10%	£2.21	
3FUJIBT	ANUSOL CREAM	43GM	£3.69	10%	£3.32	
3ANU0IN2	ANUSOL OINTMENT	25GM	£2.45	10%	£2.21	
214-5647	ANUSOL PLUS HC OINTMENT 'P'	15GM	£3.34	10%	£3.01	
214-5662	ANUSOL PLUS HC SUPPOSITORIES	12	£3.34	10%	£3.01	
384-9783	ANUSOL SOOTHING RELIEF OINTMENT	15GM	£3.34	10%	£3.01	
385-0146	ANUSOL SOOTHING RELIEF SUPPOSITORIES	12	£3.34	10%	£3.01	
3ANUSUP1	ANUSOL SUPPOSITORIES	12	£2.26	10%	£2.03	
ANUSUP2	ANUSOL SUPPOSITORIES	24	£3.91	10%	£3.52	
411-1498	ANUSOL WIPES	30	£2.77	10%	£2.49	

Leaves delicate and dry baby skin hydrated and protected

Aveeno

Mild and gentle and can be used all over the body, even on sensitive skin. Also fragrance free with extract of oat and aloe.





CODE **PRODUCT DESCRIPTION** PK SIZE TRADE DISCOUNT **INVOICE PRICE** QTY 403-2439 AVEENO BABY BARRIER CREAM 100ML £3.99 35% £2.59 404-9854 AVEENO BABY DAILY CARE WIPES 72 £1.47 35% £0.96 403-2447 AVEENO BABY EMOLLIENT CREAM 223ML £5.67 25% £4.25 403-2454 AVEENO BABY EMOLLIENT WASH 354ML £5.67 25% £4.25 403-7107 AVEENO BABY GENTLE BODY WASH 500ML £3.99 35% £2.59 403-7081 AVEENO BABY HAIR & BODY WASH 300ML £3.99 35% £2.59 403-7099 AVEENO BABY MOISTURISE LOTION 150ML £3.99 35% £2.59

Attention: Simone

IPI

16

Pharmacy Name: Telephone Number:

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 **VALID FOR NOVEMBER 2019** E&OE AND SUBJECT TO AVAILABILITY

72 wipes

NEW DERMEXA



Effective and naturally gentle care for very dry itchy skin



Also suitable for people who may be prone to eczema. Accepted by the US National Eczema Association. The National Eczema Association name and logo are trademarks of the US National Eczema Association to whom Johnson & Johnson has paid a license fee.

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY	S R
406-6932	AVEENO DERMEXA EMOLLIENT CRM	200ML	£6.66	25%	£5.00		
406-6999	AVEENO DERMEXA EMOL BODY WASH	300ML	£6.66	25%	£5.00		
406-8516	AVEENO DERMEXA BALM	75ML	£6.66	25%	£5.00		DISCO



audiclean EXPERTIN EAR CARE

Audiclean Total Ear Care System



Clinically

proven

Contains: Ear Wax Remover 12ml and Ear Cleansing Wash 60ml

Audiclean Wax remover

- Softens and removes ear wax build-up
- Natural formulation contains NO aggressive solvents or chemicals
- Suitable for the whole family from 36 months old

Audiclean Ear Cleansing Wash



^/

18

Ear Cleansing Wash 115ml

- Gently washes away excess wax and dirt using 100% sea serum containing mineral salts
- Safe and gentle
- Prevents ear wax build-up
- Suitable for the whole family from
 6 months old

ZU%	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	3AUDC1	AUDICLEAN EAR CLEANSING SPRAY	115ML	£3.90	20 %	£3.12	
DISCOUNT	359-9081	AUDICLEAN TOTAL EAR CARE SYSTEM	EACH	£5.02	20%	£4.02	
Attention: Sim	one P	harmacy Name:	Telep	hone Ni	ımber:		



FIND THE RIGHT RELIEF FOR YOUR CUSTOMERS' SYMPTOMS



Paracetamol, Phenylephrine Hydrochloride, Caffeine

Product Information:

Paracetamol, Phenylephrine Hydrochloride, Guaifenesin

Beechams Max Strength All In One Capsules. Indications: For the relief of symptoms associated with colds and flu and the pain and congestion of sinusitis, including aches and pains, headache, blocked nose and sore throat, chills, lowering of temperature, and to loosen stubborn mucous and provide relief from chesty coughs. Beechams All In One, Beechams All In One Tablets. Indications: Short term symptomatic relief of colds, chills and influenza including chesty coughs. Beechams Flu Plus Caplets. Indications: For the relief of sinus pain and the symptoms of colds and influenza, including fatigue and drowsiness. Legal category: GSL. PL holder: GlaxoSmithKline Consumer Healthcare (UK) Trading Limited, 980 Great West Road, Brentford, TW8 9GS, U.K. CHGBI/CHBCH/0040/19

Information about these products, including adverse reactions, precautions, contraindications, and method of use can be found at:

https://www.medicines.org.uk/emc/medicine/21531, http://www.medicines.org.uk/emc/medicine/16036, http://www.medicines.org.uk/emc/medicine/21523, https://www.medicines.org.uk/emc/medicine/21523, http://www.medicines.org.uk/emc/medicine/21523, http://www.medicines.org.uk/emc/medicines.org.uk/emc/medicine/21523, http://www.medicines.org.uk/emc/medicine

1	QTY	INVOICE PRICE	DISCOUNT	TRADE	PK SIZE	PRODUCT DESCRIPTION	CODE
		£1.94	17%	£2.34	16	BEECHAM FLU PLUS CAPLETS	3BEEFC1
		£2.17	17%	£2.61	16	BEECHAM ALL IN ONE TABLET	SS13
		£2.56	17%	£3.09	160ML	BEECHAM ALL IN ONE LIQUID	3BEEA1
		£2.81	17%	£3.39	16	BEECHAM AIO MAX STRENGTH CAPS	3BEEMLH2
		£1.40	17%	£1.69	10'S	BEECHAM POWDER SACHETS	3BEEP1
		£1.97	17%	£2.37	20'S	BEECHAM POWDER SACHETS	3BEEP2
		£1.63	17%	£1.96	10	BEECHAMS COLD & FLU SACHETS	408-1139

Belladonna Medicated plasters Relief for aches and pains

Recommended for: Muscular Tension & Strain Stiff Neck & Aching Shoulders Rheumatism Back Ache Lumbago Sciatica

> Only available from your pharmacy



Think of	CODE	PRODUCT DESCRIPTION	PK SIZE	INVOICE PRICE	QTY
	404-2826	BELLADONA PLASTER 12.5X9.5SML	2PC	£2.66	
-1 (K)	4BELL	BELLADONA PLASTER 28X17.5 LRG	EACH BEL450	£3.14	

Attention: Simone

20

imone Pharmacy Name:

BENYLIN MUCUS COUGH MAX HONEY & LEMON

MAX STRENGTH FORMULA TO HELP REDUCE COUGH INTENSITY FROM DAY ONE

- ✓ Contains Guaifenesin to help clear chest mucus
- ✓ New honey & lemon max strength formula, you can feel working
 ✓ Ausilable in 150ml & 200ml
- ✓ Available in 150ml & 300ml

Benylin Mucus Cough Max Honey & Lemon Flavour 100mg/5ml Syrup

Presentation: Clear yellow-brown coloured syrup containing 100 mg Guaifenesin per 5 ml. **Uses:** Symptomatic relief of productive cough in adults and adolescents of 12 years and above. **Legal category:** GSL. Further information is available from McNeil Products Ltd, Maidenhead, Berkshire, SL6 3UG. Information about this product, including adverse reactions, precautions, contraindications, and method of use can be found at:

https://www.medicines.org.uk/emc/product/9356/smpc



UK/BE/18-11947

HONEY & LEMON

100 mg/5 ml Syrup

Guaifenesin

CES

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY		1
407-5248	BENYLIN MUCUS COUGH MAX H&L	150ML	£3.56	15%	£3.03			
407-4472	BENYLIN MUCUS COUGH MAX H&L	300ML	£5.19	15%	£4.41			
356-5652	BENYLIN MUCUS COUGH MAX MENTH	150ML	£3.56	15%	£3.03		L	DISC

Attention: Simone Pharmacy Name: Telephone Number:





- Bionsen neutralises bad odours and allows the skin to breathe naturally
- Contains Japanese thermal minerals help to nourish and protect the skin
- Dermatologically tested and hypoallergenic

22

	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
17 50%	278-2233	BIONSEN PUMP	100ML	£1.94	17.5%	£1.60	
17.070	278-2258	BIONSEN ROLL-ON	50ML	£1.61	17.5%	£1.33	
	278-2225	BIONSEN SPRAY	150ML	£1.94	17.5%	£1.60	
DISCOUNT	226-4422	BIONSEN STICK	40ML	£1.61	17.5%	£1.33	
Attention. Cim		harmacy Namo.	Toloo		imbor.		

 Attention: Simone
 Pharmacy Name:



IF YOUR CUSTOMERS TAKE MULTIPLE MEDICATIONS, THEY COULD SUFFER FROM DRY MOUTH¹



Reference: 1. Sreebny LM et al. Xerostomia. Part II, relationship to normal symptoms, drugs and diseases. Oral Surg Oral Med Oral Pathol. Oct 1989;68:419-427. Trade marks are owned by or licensed to the GSK group of companies. CHGBI/CHBIO/0013/18a

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY	170/
3ANG03	BIOTENE DRYMOUTH M/WASH SENS	500ML	£4.44	17%	£3.69		
3ANG01	BIOTENE DRYMOUTH T/PASTE ORI	100ML	£2.31	17%	£1.92		
3ANG05	BIOTENE ORALBAL SAL REPL GEL	50GM	£4.46	17%	£3.70		DISCOUNT

THE SCANDI SECRET TO A FEEL-GOOD PREGNANCY

NEW

BLUEIRON

ORIGINAL

Liquid iron

ction of tires & fatigue

ENERGY FOR THE JOURNEY

BLUEIRON PREGNANCY liquid iron

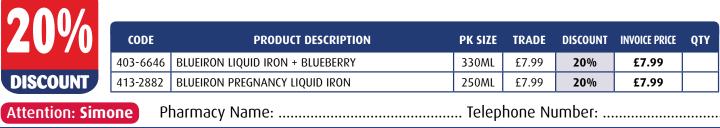
supplement can support energy levels¹ and help promote a strong, healthy pregnancy.

- ✓ Iron supports cell division² + the formation of red blood cells³
- ✓ Take alongside your regular pregnancy multivitamins
- ✓ Gentle + well tolerated for sensitive mums tums
- \checkmark Wild Nordic Blueberries for a great taste

24

I Iron contributes to the reduction in tiredness + fatigue, 2 Iron has a role in the process of cell division. 3 Iron contributes to normal formation of red bload cells + haemoglobin 4 Food supplements are not intended to replace the need for a healthy varied diet.

Liquid iron





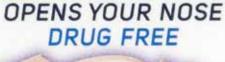
 409-7721
 BODYFORM MAXI NORMAL TOWEL PMP **NEW**
 PK14
 £1.14

 Attention: Simone
 Pharmacy Name:
 Telephone Number:

Breathe Better. Sleep Better.

Instantly Relieves Nasal Congestion





LARGE

	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	3BCL1	BREATHE RIGHT CLEAR LRG	10	£3.40	16%	£2.86	
160/	3BCS1	BREATHE RIGHT CLEAR S/M	10	£3.40	16%	£2.86	
	3B0L1	BREATHE RIGHT ORIG TAN LRG	10	£3.40	16%	£2.86	
	3BOL3	BREATHE RIGHT ORIG TAN LRG	30	£7.94	16%	£6.67	
DISCOUNT	3B0S3	BREATHE RIGHT ORIG TAN S/M	30	£7.94	16%	£6.67	

Attention: Simone

26

none Pharmacy Name:

Brulidine Cream

Antiseptic and Antibacterial

FIRST AID FOR ALL THE FAMILY



Dual action antiseptic AND antibacterial cream for all the family.

Effective and versatile first aid - active ingredient Dibrompropamidine Isetionate 0.15%w/w

Recommended for a wide range of indications:

- Minor burns and scalds. Open wounds such as bed sores.
- Cuts and grazes, nappy rash and other minor skin infections.
- Ringworm of the scalp, Inflammation of the skin and Otitis Externa.
- Active against pathogenic Streptococcus and Staphylococcus including penicillin resistant strains.
- Active in the presence of pus and blood.

•	Active in the presence of pus an	d bloo	od.				25%
CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY	
003-7481	BRULIDINE CREAM	25GM	£2.21	25%	£1.66		DISCOUNT
Attentio	on: Simone Pharmacy Name:			Telepho	one Numb	er:	

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 **VALID FOR NOVEMBER 2019** E&OE AND SUBJECT TO AVAILABILITY

The only dissolve in the mouth tablet to provide on the go pain relief for children 6 years and over

Calpol Lets Kids be Kids

Calpol Six Plus Fastmelts. Presentation: Orodispersible tablet containing 250mg paracetamol. Indications: Treatment of mild to moderate pain and as an antipyretic, including headache, toothache, earache, sore throat, colds and influenza, aches and pains and post-immunisation fever. Legalcategory: 12s: GSL, 24s: P. Furtherinformation is available from McNeil Products Ltd, Foundation Park, Maidenhead, Berks, SL6 3UG. Information about this product, including adverse reactions, precautions, contraindications, and method of use can be found at: http://www.mhra.gov.uk/spcpil/?prodName=CALPOL SIX PLUS FASTMELTS&subsName=&pageID=ThirdLevel&searchTerm=Calpol Six Plus#retainDisplay

28



15%	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	276-8018	CALPOL FAST MELTS 6+ 250MG	12	£2.62	15%	£2.23	
DISCOUNT	328-8172	CALPOL NIGHT REFILL 5 PADS	EACH	£3.52	15%	£2.99	
Attention: Sim	one P	harmacy Name:	Telep	hone Ni	umber:		



The UK's Number 1 Dry Skin Cleansing Brand^{*}

*BASED ON VALUE & UNIT UK PERFORMANCE, IRI DATA, DRY SKIN CATEGORY, 52 WE 20.04.19



DISCOVER CETAPHIL

Here at Cetaphil we believe that a healthy skincare routine should be part of an inclusive routine for total health and wellbeing. Our range of gentle, dermatologically tested and pH-balanced products has helped people care for their skin for over 70 years and is trusted by dermatologists, celebrities and beauty insiders worldwide.

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
346-3692	CETAPHIL MOISTURISING CREAM	100GM	£5.82	10%	£5.24	
409-3811	CETAPHIL GENTLE FOAM CLEANSER	236ML	£6.25	15%	£5.31	
366-0859	CETAPHIL GENTLE SKIN CLEANSER	236ML	£5.06	15%	£4.30	
386-4899	CETAPHIL GENTLE SKIN CLEANSER	473ML	£8.35	15%	£7.10	
406-6619	CETAPHIL MOISTURISING BODY CRM	450GM	£8.81	10%	£7.93	
366-1113	CETAPHIL MOISTURISING LOTION	236ML	£5.06	15%	£4.30	
386-4907	CETAPHIL MOISTURISING LOTION	473ML	£8.35	15%	£7.10	
402-3743	CETAPHIL OILY SKIN CLEANSER	236ML	£5.06	15%	£4.30	

www.cetaphil.co.uk

Cetraben®



CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
389-1116	CETRABEN CREAM OTC PK	200ML	£4.80	10%	£4.32	
389-1371	CETRABEN CREAM OTC PK	50ML	£3.00	10%	£2.70	
404-1083	CETRABEN DAILY CLEANSING CRM	50ML	£3.00	10%	£2.70	
296-3734	CETRABEN EMOLLIENT BATH ADDT	500ML	£5.75	4%	£5.52	
327-0543	CETRABEN EMOLLIENT CREAM	150GM	£3.98	4%	£3.82	
327-0550	CETRABEN EMOLLIENT CREAM	1050GM	£11.62	4%	£11.16	
CETRABAN	CETRABEN EMOLLIENT CREAM	500GM	£5.99	4%	£5.75	
CETRABEN-CRM	CETRABEN EMOLLIENT CREAM	50GM	£1.40	4%	£1.34	
378-5417	CETRABEN LOTION DISP PK	500ML	£5.64	4%	£5.41	
389-1124	CETRABEN LOTION OTC PK	50ML	£3.00	10%	£2.70	
389-1389	CETRABEN LOTION OTC PK	200ML	£4.80	10%	£4.32	
393-5871	CETRABEN OINTMENT	450GM	£5.39	4%	£5.17	
393-5889	CETRABEN OINTMENT	125GM	£3.49	4%	£3.35	
393-5889	CETRABEN OINTMENT	125GM	£3.49	4%	£3.35	

Attention: Simone

UPTO

DISCOUNT

Pharmacy Name:

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439

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EGOE AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019

ChapStick

No.1 lip care stick in pharmacy



CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
3CHAP3	CHAPSTICK CHERRY REFILL	24PC	£19.14	15%	£16.27	
3CHAP6	CHAPSTICK MEDICATED	24PC	£25.58	15%	£21.74	
3CHAP2	CHAPSTICK ORIGINAL REFILL	24PC	£19.14	15%	£16.27	
3CHAP5	CHAPSTICK STRAWBERRY REFILL	24PC	£19.14	15%	£16.27	

FEELTHE POWER OF OUR SUGAR FREE RANGE



Covonia is the cough brand people think of first.[•] And it's the No.1 growing cough brand over the past decade.^{••}

This winter, we're charging down the whole category with our mighty TV ad, supported by Press, PR, Digital and Social Media.

Order your free POS now by emailing feelthepower@thorntonross.com or call 01484 848200

*Austin Research, 2015 **IRI Worldwide, 2006-2019

www.**covonia**.co.uk

Covonia Dry Cough Sugar Free Formula. Contains: Pholocdine monohydrate. Marketing Authorisation Holder: Thornton & Ross Ltd., Linthwaite, Huddersfield, HD7 50H, UK. Legal Classification: P. Indications: Cough suppressant for the relief of acute non-productive cough associated with upper respiratory tract infections. Information about this product, including adverse reactions, precautions, contra-indications, and method of use can be found at: www.medicines.org.uk/emc/product/3025 Covonia Chesty Cough Sugar Free Syrup. Contains: Guaifenesin. Marketing Authorisation Holder: Thornton & Ross Ltd., Linthwaite, Huddersfield, HD7 50H, UK. Legal Classification: GSL Indications: Loosens stubborn mucus and clears chesty coughs. Information about this product, including adverse reactions, org.uk/emc/product/4826

Covonia Cold & Flu Formula. Contains: Paracetamol, Phenylephrine Hydrochloride, Guaifenesin and Cetylpyridinium Chloride. Marketing Authorisation Holder: Thornton & Ross Ltd., Linthwaite, Huddersfield, HD7 50H, UK. Legal Classification: GSL. Indications: Short term symptomatic relief of the symptoms of colds and influenza, including aches and pains, headache, nasal congestion, tickly sore throat and chesty coughs. Information about this product, including adverse reactions, precautions, contra-indications, and method of use can be found at: www.medicines.org.uk/emc/product/4826

Covonia Sore Throat 0.2/0.05%w/v Oromucosal Spray Menthol Flavour. Contains: Chlorhexidine Gluconate and Lidocaine Hydrochloride. Marketing Authorisation Holder: Thornton & Ross Ltd., Linthwaite, Huddersfield, HD7 50H, UK. Legal Classification: P. Indications: Symptomatic relief of painful, irritated sore throats. Information about this product, including adverse reactions, precautions, contra-indications, and method of use can be found at: www.medicines.org.uk/emc/product/4834 Covonia Sore Throat 0.2/0.05%w/v Oromucosal Spray Lemon Flavour. Contains: Chlorhexidine Gluconate and Lidocaine Hydrochloride. Marketing Authorisation Holder: Thornton & Ross Ltd., Linthwaite, Huddersfield, HD7 50H, UK. Legal Classification: P. Indications: Symptomatic relief of painful, irritated sore throats. Information about this product, including adverse reactions, precautions, contra-indications, and method of use can be found at: www.medicines.org.uk/emc/product/9176 Covonia Medicated Sore Throat 5mg/1mg Lozenges Menthol Flavour. Contains: Chlorhexidine Dihydrochloride and Lidocaine hydrochloride. Marketing Authorisation Holder: Thornton & Ross Ltd., Linthwaite, Huddersfield, HD7 50H, UK. Legal Classification: P. Indications: Symptomatic and local treatment at the pharynx. Information about this product, including adverse reactions, precautions, contra-indications, and method of use can be found at: www.medicines.org.uk/emc/product/9559 Covonia Medicated Sore Throat 5mg/1mg Lozenges Lemon Flavour. Contains: Chlorhexidine Dihydrochloride and Lidocaine hydrochloride. Marketing Authorisation Holder: Thornton & Ross Ltd., Linthwaite, Huddersfield, HD7 50H, UK. Legal Classification: P. Indications: Symptomatic and local treatment at the pharynx. Information about this product, including adverse reactions, precautions, contra-indications, and method of use can be found at: www.medicines.org.uk/emc/product/9559 Covonia Medicated Sore Throat 5mg/1mg Lozenges Lemon Flavour. Contains: Chlorhexidine Dihydrochloride and Lidocaine hydrochlor

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
3COV	COVONIA BRONCHIAL ORIGINAL	150ML	£2.89	20%	£2.31	
3SOLC2	COVONIA CATARRH RELEIF	100ML	£3.29	17%	£2.73	
3COVHF	COVONIA CATARRH RELIEF	150ML	£4.30	20%	£3.44	
3COCEXP	COVONIA CHESTY COUGH N/D	150ML	£2.81	17%	£2.33	
3COCEXP3	COVONIA CHESTY COUGH N/D	300ML	£4.56	20%	£3.65	
388-2933	COVONIA CHESTY COUGH N/D S/F	150ML	£3.30	20%	£2.64	
3COVCF16	COVONIA COLD & FLU	160ML	£3.55	17%	£2.95	
3COM10	COVONIA DRY & TICKLY	150ML	£2.81	17%	£2.33	
3COVDT3	COVONIA DRY & TICKLY	300ML	£4.56	20 %	£3.65	
377-2340	COVONIA DRY COUGH S/F	150ML	£3.30	20%	£2.64	
3JUNLIQ	COVONIA HERBAL MUCUS	150ML	£3.22	20%	£2.58	
410-0210	COVONIA LEMON 5/1MG LOZENGES	36	£3.49	17%	£2.90	
408-3952	COVONIA LEMON THROAT SPRAY	30ML	£4.50	17%	£3.74	

Attention: Simone

UPTO

DISCOUN

e Pharmacy Name:

FEELTHE POWER

NEW COVONIA COUGH DROPS RANGE



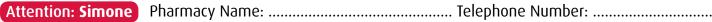
Non-medicated

This winter, we're charging down the whole category with our mighty TV ad, supported by Press, PR, Digital and Social Media.

Order your free POS now by emailing feelthepower@thorntonross.com or call 01484 848200

www.covonia.co.uk

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
3BUTC1	COVONIA LOZ BERRY BLAST	51GM	£1.01	20%	£0.81	
3P0T10	COVONIA LOZ BERRY BLAST	30GM	£0.83	17%	£0.69	
3BENSAF	COVONIA LOZ STRONG ORIGINAL	30GM	£0.83	17%	£0.69	
3P0T03	COVONIA LOZ STRONG ORIGINAL	51GM	£1.01	20%	£0.81	
372-3780	COVONIA LOZENGE SUGAR FREE	30GM	£1.01	20%	£0.81	
410-0202	COVONIA MENTHOL 5/1MG LOZENGE	36	£3.49	17%	£2.90	
3COVNIG	COVONIA NIGHT TIME FORMULA	150ML	£3.44	20%	£2.75	
3SANEP6	COVONIA THROAT SPRAY	30ML	£3.69	20%	£2.95	
3COVVD1	COVONIA VAPOUR DROPS	15ML	£1.85	17%	£1.54	
3CLRFT	COVONIA LOZ EXTRA STRONG ORIG	51GM	£1.10	10%	£0.99	



FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 E&DE AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019 \mathbf{I}



Be Totally Ready for sparks to fly



Be Totally Ready with whole mouth health TEETH TONGUE CHEEKS GUMS

37%	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	371-2536	COLGATE TOOTHPASTE TOTAL PRO GUM	12PCS	£32.76	37%	£20.67	
DISCOUNT	232-3962	COLGATE TOT PRO GUM FLOSS	10PCS	£12.70	37%	£8.00	
Attention: Sim	one P	harmacy Name:	Telep	hone N	umber:		
Attention: Sim		harmacy Name:	•				

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 EROID AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019

34





CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
363-1843	CURA HEAT BACK PAIN MAX DIRECT TO SKIN	2	£2.77	10%	£2.49	
833-3122	CURA HEAT BACK PAIN 3+1 PROMO	3+1	£2.47	10%	£2.22	
359-9230	CURA HEAT BACK PAIN 7'S	7	£4.32	10%	£3.89	
CURAMAX	CURA HEAT BACK PAIN MAX SIZE	2	£2.77	10%	£2.49	
CU02	CURA HEAT KNEE PADS + WRAP-ARTHIRITIS PAIN	4+1WRP	£3.09	10%	£2.78	
356-8813	CURA HEAT NECK & SHOULDER D SKN	3	£3.20	10%	£2.88	
313-0333	CURA HEAT PERIOD PAIN	3	£2.47	10%	£2.22	



CURANAL® 5% W/V MEDICATED NAIL LACQUER AMOROLFINE

Curanail works underneath nail varnish with just one application a week



For mild fungal nail infections in adults aged 18 and over Use once a week until the infection has cleared and healthy nail has grown back*

Treatment time: 6 months for finger nails and 9-12 months for toe nails.

*You may need more than x1 bottle depending on nail growth and severity of infection.

Contains amorolfine. Always read the label.

Now available as a GSL

👶 GALDERMA

	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
DISCOUNT	408-9660	CURANAIL 5% MED NAIL LACQUER	3ML	£14.76	15%	£12.55	
Attention: Sim	one P	harmacy Name:	Telep	hone Ni	umber:		

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439

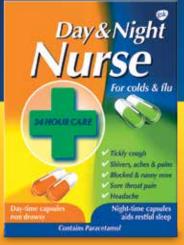
15%

36

EGOE AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019



UNBEATABLE STRENGTH' FOR 24 HOUR COLD & FLU RELIEF*

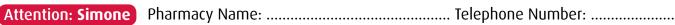


Day time Capsules: Paracetamol, Pseudoephedrine Hydrochloride and Pholcodine Night time Capsules: Paracetamol, Promethazine Hydrochloride and Dextromethorphan Hydrobromide



*Refers to having capsules for use in the day and night. **References: 1.** GSK Data on File 2014. **Day & Night Nurse Capsules. Day-time Capsules (paracetamol, pseudoephedrine hydrochloride, pholoodine). Night-time Capsules:** (paracetamol, promethazine hydrochloride, dextromethorphan hydrobromide). Indications: Short term relief of the symptoms of colds and influenza during the day or at night. Legal category: P. PL holder: GlaxoSmithKline Consumer Healthcare (UK) Trading Limited, Brentford, TW8 9GS, U.K. Information about these products, including adverse reactions, precautions, contraindications, and method of use can be found at: http://www.medicines.org.uk/emc/medicine/16069. Trade marks are owned by or licensed to the GSK group of companies. CHGBI/CHNRS/0035/18.

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
SS15	DAY & NIGHT NURSE CAPS DUO	24	£5.41	15%	£4.60	
3DNC2	DAY NURSE CAPSULES	20	£4.77	15%	£4.05	
3DNL1	DAY NURSE LIQUID	240 ML	£5.09	15%	£4.33	
3NNC1	NIGHT NURSE CAPSULES	10	£3.18	15%	£2.70	
3NNL1	NIGHT NURSE LIQUID	160 ML	£5.09	15%	£4.33	



From the UK'S UK'S NO.1

pain relief products*

Clinically Proven, Fast Acting Deep Relief

Deep Relief contains: 2x active painkilling ingredients, ibuprofen 5% and Levomenthol 3% which combine to provide a TRIPLE ACTION EFFECT - fast cooling, penetrating pain relief and anti-inflammatory action.

Deep Relief Anti-inflammatory Gel is available in 30g and 50g packs (rrp £4.79 and £5.99 and **Deep Relief Joint Pain Gel** comes in a pharmacy-only 100g pack (rrp £11.00

Deep Relief Anti-inflammatory Gel is recommended for the relief of back, rheumatic and muscular pain. **Deep Relief Joint Pain Gel** is recommended to relieve the pain of non-serious arthritis.

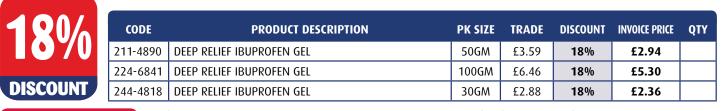


As seen on

1

buprofen & Levomenthol

*IRI sales to 18/05/2019



Attention: Simone

38

Pharmacy Name: Telephone Number:

Ibuprofen & Levomenthol

NFLAMED

SORE THROAT?

DIRECTLY TREAT PAIN AND INFLAMMATION FAST WITH DIFFLAMTM SPRAY



ALWAYS READ THE LABEL

fflam

YOUR SORE THROAT SPECIALISTS



ONLY AVAILABLE AT PHARMACIES. ASK YOUR PHARMACIST FOR DIFFLAMTM. VISIT SORETHROAT.CO.UK

Mylan Better Health for a Better Wo

Date of preparation: August 2018 Code: DIFF-2018-0009

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
406-9738	DIFFLAM LOZENGES EUCLYPTS 3MG	20	£4.24	20%	£3.39	
406-9720	DIFFLAM LOZENGES MINT 3MG	20	£4.24	20%	£3.39	
406-9746	DIFFLAM LOZENGES ORNG/HON 3MG	20	£4.24	20%	£3.39	
UKDIFFLAMORALRINSE	DIFFLAM ORAL RINSE	300ML	£6.50	4%	£6.24	
UKDIFFLAMSORETHRINSE	DIFFLAM SORETHROAT RINSE	200ML	£4.64	4%	£4.45	
DIFFLAMSPRAY	DIFFLAM SPRAY	30ML	£4.24	8%	£3.90	



Attention: Simone Pharmacy Name: Telephone Number:





CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
408-2780	DIPROBASE CREAM PUMP	500GM	£6.81	7.5%	£6.30	
385-9519	DIPROBASE CREAM	50GM	£1.41	7.5%	£1.30	
385-9535	DIPROBASE EMOLLIENT LOTION	300ML	£3.80	7.5%	£3.52	
385-9527	DIPROBASE LOTION	50ML	£1.41	7.5%	£1.30	
385-9543	DIPROBASE OINTMENT	50ML	£1.41	7.5%	£1.30	
409-3415	DIPROBASE ITCH RELIEF	50GM	£5.20	13.5%	£4.50	
409-3431	DIPROBASE DAY MOIST CREAM	150ML	£4.00	13.5%	£3.46	
	408-2780 385-9519 385-9535 385-9527 385-9543 409-3415	408-2780 DIPROBASE CREAM PUMP 385-9519 DIPROBASE CREAM 385-9535 DIPROBASE EMOLLIENT LOTION 385-9527 DIPROBASE LOTION 385-9543 DIPROBASE OINTMENT 409-3415 DIPROBASE ITCH RELIEF	408-2780 DIPROBASE CREAM PUMP 500GM 385-9519 DIPROBASE CREAM 50GM 385-9535 DIPROBASE EMOLLIENT LOTION 300ML 385-9527 DIPROBASE LOTION 50ML 385-9543 DIPROBASE OINTMENT 50ML 409-3415 DIPROBASE ITCH RELIEF 50GM	408-2780 DIPROBASE CREAM PUMP 500GM £6.81 385-9519 DIPROBASE CREAM 50GM £1.41 385-9535 DIPROBASE EMOLLIENT LOTION 300ML £3.80 385-9527 DIPROBASE LOTION 50ML £1.41 385-9543 DIPROBASE OINTMENT 50ML £1.41 409-3415 DIPROBASE ITCH RELIEF 50ML £1.41	408-2780 DIPROBASE CREAM PUMP 500GM £6.81 7.5% 385-9519 DIPROBASE CREAM 50GM £1.41 7.5% 385-9535 DIPROBASE EMOLLIENT LOTION 300ML £3.80 7.5% 385-9527 DIPROBASE LOTION 50ML £1.41 7.5% 385-9543 DIPROBASE OINTMENT 50ML £1.41 7.5% 409-3415 DIPROBASE ITCH RELIEF 50ML £1.41 7.5%	408-2780 DIPROBASE CREAM PUMP 500GM £6.81 7.5% £6.30 385-9519 DIPROBASE CREAM 50GM £1.41 7.5% £1.30 385-9535 DIPROBASE EMOLLIENT LOTION 300ML £3.80 7.5% £3.52 385-9527 DIPROBASE LOTION 50ML £1.41 7.5% £1.30 385-9543 DIPROBASE OINTMENT 50ML £1.41 7.5% £1.30 385-9543 DIPROBASE IOTIONENT 50ML £1.41 7.5% £1.30 409-3415 DIPROBASE ITCH RELIEF 50GM £5.20 13.5% £4.50

Attention: Simone

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Pharmacy Name:



	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY				
A	ABV-02	DYNAMIX LUMBAR 9'' W/BELT	MEDIUM	£6.44	27%	£4.70					
ļ	ABV-03	DYNAMIX LUMBAR 9'' W/BELT	LARGE	£6.44	27%	£4.70					
4	AN-04	DYNAMIX ANKLE 4-WAY COMPRES	EXTRA LARGE	£3.12	29%	£2.22					
Ā	AXV-02	DYNAMIX LUMBAR 11'' XSTRAP	MEDIUM	£15.62	28%	£11.25					
4	AXV-03	DYNAMIX LUMBAR 11'' XSTRAP	LARGE	£15.62	28%	£11.25					
ļ	AXV-05	DYNAMIX LUMBAR 11'' XSTRAP	EXTRA XTRA LARGE	£15.62	30%	£10.93			•		
(CA-02	DYNAMIX CALF ELASTIC	MEDIUM	£2.88	23%	£2.22					
(CA-03	DYNAMIX CALF ELASTIC	LARGE	£2.88	23%	£2.22			•		
E	EL-02	DYNAMIX ELBOW 4-WAY COMPRES	MEDIUM	£3.12	29%	£2.22					
E	ELA-01	DYNAMIX ELBOW AIRPRENE	EACH	£5.42	13%	£4.72					
E	ELC-01	DYNAMIX ELBOW COPPER SUPPORT	SMALL	£4.39	42%	£2.55		- 7			
E	ELC-02	DYNAMIX ELBOW COPPER SUPPORT	MEDIUM	£4.39	42%	£2.55			¥		
E	ELC-03	DYNAMIX ELBOW COPPER SUPPORT	LARGE	£4.39	42%	£2.55			T	2t	
E	ELC-04	DYNAMIX ELBOW COPPER SUPPORT	EXTRA LARGE	£4.39	42%	£2.55			ł		
ŀ	HB-01	DYNAMIX HERNIA BELT SUPPORT	SMALL	£11.88	25%	£8.91					
k	KN-03	DYNAMIX KNEE 4-WAY COMPRESS	LARGE	£3.12	29%	£2.22		-	+		+
k	KN-04	DYNAMIX KNEE 4-WAY COMPRESS	EXTRA LARGE	£3.12	29%	£2.22				4	+
l	LU-03	DYNAMIX LUMBAR SACRAL	LARGE	£11.32	35%	£7.36			4		
L	U-04	DYNAMIX LUMBAR SACRAL	EXTRA LARGE	£11.32	35%	£7.36		-	4		4
L	LU-05	DYNAMIX LUMBAR SACRAL	EXTRA XTRA LARGE	£11.32	35%	£7.36		\rightarrow			4
1	UC-02	DYNAMIX LUMBAR COPPER SUPPORT	MEDIUM	£7.68	25%	£5.76					4
l	LUC-03	DYNAMIX LUMBAR COPPER SUPPORT	LARGE	£7.68	25%	£5.76					
l	LUC-04	DYNAMIX LUMBAR COPPER SUPPORT	XLARGE	£7.68	25%	£5.76			•		
l	LUV-01	DYNAMIX LUMBAR 10''+ 6 STAYS	SMALL	£10.48	30%	£7.34					1
l	LUV-02	DYNAMIX LUMBAR 10''+ 6 STAYS	MEDIUM	£10.48	30%	£7.34			•		
L	LUV-03	DYNAMIX LUMBAR 10''+ 6 STAYS	LARGE	£10.48	30%	£7.34					
ζ.ι	LUV-05	DYNAMIX LUMBAR 10''+ 6 STAYS	EXTRA XTRA LARGE	£10.48	30%	£7.34					
Ν	MB-01	DYNAMIX MATERNITY BELT	EACH	£5.42	9 %	£4.93					
١	NE-03	DYNAMIX NECK COLLAR EVA PAD	LARGE	£6.23	15%	£5.30				20	
١	NE-04	DYNAMIX NECK COLLAR EVA PAD	EXTRA LARGE	£6.23	15%	£5.30				100	
١	NE-09	DYNAMIX NECK COLLAR SOFT	EXTRA LARGE	£3.47	12%	£3.05			t		
2	SC-04	DYNAMIX SCROTAL ATHLETIC SUPRT	X-LRG	£4.53	25%	£3.40					
2	SH-02	DYNAMIX SHOULDER BRACE 6 STAYS	SMALL	£12.46	15%	£10.59					
9	SH-03	DYNAMIX SHOULDER BRACE 6 STAYS	MEDIUM	£12.46	15%	£10.59					
9	SH-04	DYNAMIX SHOULDER BRACE 6 STAYS	LARGE	£12.46	15%	£10.59			1	+	
9	SH-05	DYNAMIX SHOULDER BRACE 6 STAYS	X-LRG	£12.46	15%	£10.59					- *
2	SL-05	DYNAMIX ARM SLING BLUE NYL	EXTRA LARGE	£4.01	15%	£3.41			•		4
I	[H-02	DYNAMIX THIGH ELASTIC	MEDIUM	£2.88	23%	£2.22					
I	FH-03	DYNAMIX THIGH ELASTIC	LARGE	£2.88	23%	£2.22			U	J P	10
١	WR-08	DYNAMIX WRIST PALM NO STAYS	MEDIUM	£3.47	22%	£2.71			Λ		
١	WR-12	DYNAMIX WRIST ADJUSTABLE	EACH	£3.47	22%	£2.71					Ľ
١	WRC-03	DYNAMIX WRIST COPPER SUPPORT	LARGE	£3.84	44%	£2.15			U	Ļ	
١	WRC-04	DYNAMIX WRIST COPPER SUPPORT	EXTRA LARGE	£3.84	44%	£2.15			ル	SCO	JUN

Attention: Simone Pharmacy Name: Telephone Number:

 FREEPHONE:
 0800
 597
 4462
 FREEFAX:
 0800
 597
 4439

 EBOR AND SUBJECT TO AVAILABILITY

 VALID FOR NOVEMBER 2019



Confused about which emollient to recommend?

No other emollient treats more dry skin conditions than E45 Cream.¹

OVER 1 MILLION PRESCRIPTIONS LAST YEAR.²



RECOMMEND E45 CREAM. APPLY 3 TIMES A DAY FOR DRY SKIN CONDITIONS.

REFERENCES: 1. E45 Cream SPC. Accessed July 2019. https://www.rr uk/emc/product/6566/smpc 2. IMS Data MAT June 2019 ESSENTIAL INFORMATION: E45 Cream. Active Ingredient: White Soft Paraffin Light Liquid Paraffin 12.6% w/w and Anhydrous Lanoli Indications: For the symptomatic relief of dry skin conc

the use of an emollient is indicated, such as flaking, chapped skin, hthyosis, traumatic dermatitis, sunburn, the dry stage of eczema nd certain dry cases of psoriasis. **MA Holder:** Reckitt Benckiser lealthcare (UK) Ltd, Slough, SL1 4AQ, UK Legal category: GSL formation about this product, including adverse reactions recautions, contra-indications, and method of use can be found in e SPC at: https://www.medicines.org.uk/emc/product/6586/smpc

Adverse events should be reported. Reporting forms and information can be found at www.mhra.gov.uk/yellowcard.

dverse events should also be reported to Reckitt Benckise Healthcare (UK) Ltd on: 0333 200 5345.

	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
ТО	378-4386	E45 CREAM PUMP DISPENSING OTC PACK	500GM	£8.08	10%	£7.27	
0/	213-2850	E45 LOTION PUMP MOISTURISING	500ML	£4.59	4%	£4.41	
	238-0038	E45 WASH CREAM	250ML	£3.30	4%	£3.17	
	273-1412	E45 SHOWER CREAM EMOLLIENT	200ML	£3.55	10%	£3.20	
DUNT	3DIMEXP1	E45 DRY SCALP SHAMPOO	200ML	£3.88	10%	£3.49	

Attention: Simone

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Pharmacy Name: Telephone Number:

NEW*

E45 Dermatitis Cream

E45

Scientifically proven to help reduce inflammation and redness.

Contains Ectoin®:1

- Ectoin® is an extremolyte
- \bullet Ectoin $^{\ensuremath{\$}}$ surrounds itself with water this is called the Ectoin $^{\ensuremath{\$}}$ Hydro Complex
- Due to this property, Ectoin[®] protects human cells from stress factors reducing the inflammation of dermatitis.



RECOMMEND E45 DERMATITIS CREAM.

Medical device. Always read the label. *New to E45. **REFERENCE** 1. Bitop. Extremolyte. Accessed August 2019. https://www.bitop.de/en/extremolytes

Op.

Date of preparation. August 2019.

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
3EASGEL	E45 ITCH RELIEF CREAM	100GM	£4.28	4%	£4.11	
406-7245	E45 ECZEMA REPAIR CRM OTC PK	200ML	£8.40	10%	£7.56	
411-3718	E45 DERMATITIS CREAM	50ML	£11.64	10%	£10.47	



Attention: Simone Pharmacy Name: Telephone Number:



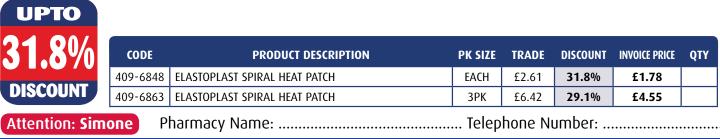
<section-header>

34 MILLION PEOPLE SUFFER FROM BACK PAIN MONTHLY* OUR SOLUTION... Spirol HEAT

A HEAT PATCH THAT MOVES WITH YOU 12h Long lasting warmth 12h Flexible heat patches 12r Targeted pain relief 12r Soft and discreet

www.elastoplast.co.uk

44





CATEGORY SIGNPOST FOR FIRST AID **136 YEARS OF WOUND CARE**

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
406-4317	ELASTOPLAST HEALING OINTMENT	20GM	£1.44	20%	£1.15	
406-4309	ELASTOPLAST HEALING OINTMENT	50GM	£2.12	40%	£1.27	
406-4291	ELASTOPLAST WOUND SPRAY	100ML	£2.18	20%	£1.74	
409-6830	ELASTOPLAST PAW PATROL	20	£2.13	40%	£1.28	



FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 **VALID FOR NOVEMBER 2019** E&OE AND SUBJECT TO AVAILABILITY

Hard/Compacted wax and dry irritable ears?



VALID FOR NOVEMBER 2019 E&OE AND SUBJECT TO AVAILABILITY

BREAK FREE FROM IBS-D

Drug-free treatment of acute diarrhoea and chronic IBS diarrhoea for children and adults.

Taking a tablespoon of ENTEROSGEL three times a day has been scientifically proven to reduce duration of diarrhoea and frequency of stools.



CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY	100%
392-6466	ENTEROSGEL	90G	£7.85	10%	£7.07		
392-6474	ENTEROSGEL	225G	£12.10	10%	£10.89		
392-6482	ENTEROSGEL SACHETS	10SACH	£12.10	10%	£10.89		DISCOUNT

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 EGOE AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019

S

DERMATOLOGIST RECOMMENDED SKINCARE BRAND



6 in 10 people have skin disease

- 24% of all prescriptions are for skin related ailments (primary concern is Dry Skin, secondary is Acne)
- 78% of people suffer with skin problems all year around

* Licensing product information relating to Eucerin* Intensive 10% w/w Urea Treatment Cream and Eucerin* Intensive Lotion 10% w/w Cutaneous Emulsion. Always read the label. Marketing authorisation holder: Beiersdorf UK Ltd, Birmingham B37 7/YS, UK. Active ingredients: Urea EP 10% w/w. Directions: Apply twice daily to the affected areas of the skin. Indications: For the treatment of Ichthyosis, Xeroderma, Hyperkeratosis and Atopic Eczema/Dermatilis and other dry skin conditions. Precautions: Do not use if sensitive to any of the ingredients in cream or lotion. Do not use on broken, inflamed skin. Do not apply to large areas of skin on patients with renal insufficiency. This cream or lotion could increase the penetration of some substances, such as medicines known as corticosteroids, dithranol or fluorouracil. Avoid contact with the eyes or other sensitive areas. Keep out of reach of children. For external use only. Legal category: UK: GSL (PL: 14160/0003); ROI: P (PA 1159/1/1) for Cream and UK: GSL (PL14160/0004); ROI: P (PA1159/1/2) for the Lotion. NHS Price - Pack size and cost 250ml lotion (£7.93), 100ml cream (£7.59). To report any adverse reaction, please contact BDF Consumer Relations on 00 44 845 6448556. Eucerin® is a registered trademark. Revised September 2016.

Attention: Simone

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Pharmacy Name: Telephone Number: ...



Eucerin[®] MEDICAL SKIN SCIENCE THAT SHOWS



Visit us to understand our full range of pioneering, clinically proven products www.eucerin.co.uk

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
388-5605	EUCERIN ACUTE LIP BALM	10ML	£3.74	22.5%	£2.90	
380-4481	EUCERIN ATOCONTROL CLEANS OIL	400ML	£8.46	20%	£6.77	
380-4473	EUCERIN DERMO PURE CLNSE GEL	200ML	£5.18	20%	£4.14	
405-9002	EUCERIN DERMO PURE MICELLAR	200ML	£5.18	22.5%	£4.01	
380-4523	EUCERIN DERMO PURE SCRUB	100ML	£5.18	20%	£4.14	
347-0580	EUCERIN DRY FOOT CREAM 10%	100ML	£6.68	22.5%	£5.18	
234-3184	EUCERIN INT DRY SKIN LOTION	250ML	£7.93	22.5%	£6.15	
372-2097	EUCERIN SCALP TREATMENT	100ML	£7.05	22.5%	£5.46	
372-2089	EUCERIN SHAMPOO	250ML	£6.20	22.5%	£4.81	
402-7918	EUCERIN UREA BODY WASH 5%	400ML	£8.46	20%	£6.77	
336-0120	EUCERIN UREA CREAM 10%	100ML	£7.59	22.5%	£5.88	
234-3176	EUCERIN UREA CREAM 5%	75ML	£5.72	22.5%	£4.43	
279-5383	EUCERIN UREA FACE CREAM 5%	50ML	£6.36	22.5%	£4.93	
347-0663	EUCERIN UREA HAND CREAM 5%	75ML	£5.08	22.5%	£3.94	



Award-winning, drug free gel for osteoarthritis sufferers.

When prescribing traditional drug-based painkillers may not be the healthiest option, try Flexiseq's drug free, biolubricating action.

An essential offering to your joint pain customers, particularly for contraindicated patients.

- Drug free Flexiseq delivers lubricating phospholipids directly into joints.
- Relieves joint pain, reduces stiffness and improves joint function.
- Clinically Proven* across 5 Phase III Studies.

50

A versatile addition to your pain-relief portfolio.

- Registered as a Class IIb Medical Device.
- Can be used alongside painkillers.
- Sustainable, long term treatment.
- No drug-to-drug interactions.



CODE	PRODUCT DESCRIPTION	PK SIZE	INVOICE PRICE	QTY
410-5888	FLEXISEQ ACTIVE GEL	50GM	£8.26	
410-5912	FLEXISEQ ACTIVE GEL	100GM	£13.81	
386-4477	FLEXISEQ JOINT PAIN RELIEF GEL	50GM	£11.54	
410-9302	FLEXISEQ OSTEO GEL	30GM	£8.26	

Attention: Simone Pharmacy Name: Telephone Number:

The leading brand in Vitamin D

Public Health England advises that everyone over the age of one should consume 10 µg (400IU) of Vitamin D daily¹ and babies under one year should consume 8.5 to 10 µg per day.²



- OTC range from the brand leader in prescription Vitamin D³
- Only available in pharmacies
- Major opportunity for pharmacists to take the lead in advising customers on their long-term bone health
- Visit **www.fultiumdailyd3.co.uk** for more info and to access NPA approved training

Fultium daily

¹SACN: Vitamin D and Health, July 2016. ²Not applicable to those consuming 500ml or more of formula milk per day. ³IMS Primary Care Data (RXA), August 2016.

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
394-5847	FULTIUM VIT D3 20000IU CAPSULES	15	£17.04	4%	£16.36	
394-5854	FULTIUM VIT D3 20000IU CAPSULES	30	£29.00	4%	£27.84	
386-5995	FULTIUM VIT D3 3200IU CAPSULES	30	£13.32	4%	£12.79	
388-5886	FULTIUM VIT D3 3200IU CAPSULES	90	£39.96	4%	£38.36	
368-6243	FULTIUM VIT D3 800IU CAPSULES	30	£3.60	4%	£3.46	
382-0628	FULTIUM VIT D3 800IU CAPSULES	90	£8.85	4%	£8.50	



Attention: Simone Pharmacy Name: Telephone Number:



Dr Denti Home use range



$\textbf{TOOTH-FIL}^{{}^{\scriptscriptstyle{\mathrm{TM}}}}$

TEMPORARY TOOTH FILLING

Temporary filling material made to conveniently block lost fillings instantly. Tooth-Fil is zinc oxide based and comes ready to use upon arrival.



52

TEMPORARY DENTAL CEMENT

TEMPORARY CAP RE-FITTING CEMENT FOR CROWNS, BRIDGES, VENEERS INLAYS & ONLAYS. Refit is a product ideal for temporarily re-cementing dislodged crown bridges, veneers, facings, inlays and onlays (fixed prosthesis) which otherwise are normally permanently fixed in the mouth.

25%	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY			
	023-0912	DR DENTI RE-FIT TOOTH	EACH	£2.85	25%	£2.14				
DISCOUNT	047-4072	DR DENTI TOOTH FILL	EACH	£2.85	25%	£2.14				
Attention: Simone Pharmacy Name:										
	FRFFP	HONF: 0800 597 4462 FRFFFA	X: 08	00 59	7 443	9				

EGOE AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019





Huggies[®] Extra Care Wipes

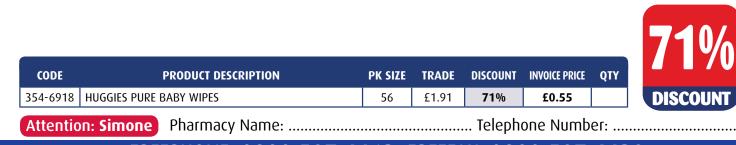
EXTRA CARE

(A)

They're our thickest wipe ever, with even more skin-loving natural fibres* to lovingly care for baby's skin.

Stock up today with our award winning Wipes.

*Winner Baby Care Category. Survey of 10,399 People by Kantar TNS



FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 EGOE AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019

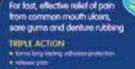
HUGGIES



GIVE MOUTH ULCERS SOME PROTECTIVE COVER

iglü is specially formulated with bio-adhesion technology

- Sticks fast over the ulcer and doesn't slide off
- Soothes the pain and fights infection
- Shields the ulcer from food and drink to help speed up the healing process



Rective relief of pain inton modific ukans, is and denkine rubbing raints ACTIONE raints and process in entry in these process

Sticks. Soothes. Shields.

iglü Gel and iglü Rapid Relief Gel contain: Lidocaine hydrochloride and aminoacridine hydrochloride. Indications: For the fast, effective relief of common mouth ulcers, soreness of gums and denture rubbing. Legal category: iglü Gel P, iglü Rapid Relief Gel GSL. Further information is available from: the iglü Trademark and Product Licence holder: Diomed Developments Ltd, Hitchin, Herts, SG4 7QR, UK; or from the distributor: DDD Ltd, 94 Rickmansworth Road, Watford, Herts, WD18 7JJ, UK.

DE DISCOUNT	INVOICE PRICE	QTY
72 12.5 %	£3.26	
73 12.5%	£3.26	
72 12.5 %	£3.26	
7	72 12.5% 73 12.5%	72 12.5% £3.26 73 12.5% £3.26

Attention: Simone Pharmacy Nam

54

Pharmacy Name: Telephone Number:





CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
366-8951	JAKEMANS BLACKCURRANT	PK/10	£6.55	10%	£5.90	
347-2578	JAKEMANS BLUEBERRY	PK/10	£6.55	10%	£5.90	
318-9917	JAKEMANS CHERRY MENTHOL	PK/10	£6.55	10%	£5.90	
318-9925	JAKEMANS HONEY & LEMON	PK/10	£6.55	10%	£5.90	
398-6361	JAKEMANS HONEY & LEMON STICK PACK	PK/20	£8.86	10%	£7.97	
318-9958	JAKEMANS MENTHOL & EUCALYPTUS	PK/10	£6.55	10%	£5.90	
389-1397	JAKEMANS PEPPERMINT MENTHOL	PK/10	£6.55	10%	£5.90	
318-9966	JAKEMANS THROAT & CHEST	PK/10	£6.55	10%	£5.90	
398-6353	JAKEMANS THROAT & CHEST STICK PACK	PK/20	£8.86	10%	£7.97	





200%	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
ZU7 U	3JR004	JEROME RUSSELL BBLONDE POWDER BLEACH HAIR	100GM	£2.77	20%	£2.22	
	3JR006	HYDROGEN PEROXIDE 30VOL 9% CREAM	75GM	£1.18	20%	£0.94	
DISCOUNT	3JR005	HYDROGEN PEROXIDE 40VOL 12% CREAM	75GM	£1.18	20%	£0.94	
Attention: Sim	one P	harmacy Name.	Telen	hone Ni	ımher		





Attention: Simone Pharmacy Name: Telephone Number:

3DEN12

3DEN13

3DEN16

322-1546

3DEN18

3DEN20

3DEN21

322-1561

JUST FOR MEN HAIR H55

JUST FOR MEN HAIR H60

JUST FOR MEN MOUSTACHE M25

JUST FOR MEN MOUSTACHE M30

JUST FOR MEN MOUSTACHE M35

JUST FOR MEN MOUSTACHE M40

JUST FOR MEN MOUSTACHE M45

JUST FOR MEN MOUSTACHE M55

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 E606 AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019

EACH

EACH

EACH

EACH

EACH

EACH

EACH

EACH

£5.19

£5.19

£4.94

£4.94

£4.94

£4.94

£4.94

£4.94

20%

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20%

20%

£4.15

£4.15

£3.95

£3.95

£3.95

£3.95

£3.95

£3.95



UNBEATABLE OFFER!





- · Waterproof, lightweight protection
- · Reusable and washable
- \cdot Made from non-crinkle waterproof fabric suitable for both urinary and faecal incontinence
- · Elasticated leg for maximum security

AVAILABLE TO ORDER AT WWW.ACTIVAIDS.CO.UK

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
SMKA700	KANGA PVC PANTS MEDIUM	MEDIUM	£6.50	10%	£5.85	
SMKA701	KANGA PVC PANTS LARGE	LARGE	£6.50	10%	£5.85	
SMKA702	KANGA PVC PANTS XLARGE	EXTRA LARGE	£6.50	10%	£5.85	
SMKA703	KANGA PVC PANTS XXLARGE	EXTRA EXTRA LRG	£8.40	20%	£6.72	
SMKY442	KYLIE LADY WASHABLE PANTS MED	MEDIUM	£10.63	18%	£8.72	
SMKY450	KYLIE LADY WASHABLE PANTS LRG	LARGE	£10.63	18%	£8.72	
SMKY647	KYLIE MALE WASHABLE PANTS MED	MEDIUM	£11.22	13%	£9.76	
SMKY655	KYLIE MALE WASHABLE PANTS LRG	LARGE	£11.22	22%	£8.75	

Attention: Simone

ne Pharmacy Name:

58



release the power of Klearvol



E&OE AND SUBJECT TO AVAILABILITY

100% natural

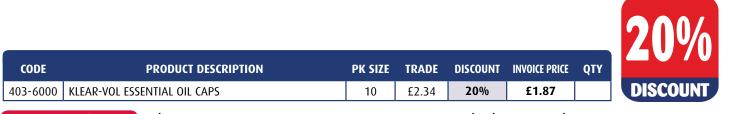
- Essential oils for inhalation
- Natural aromatic oils of pine, menthol and thymol

Drecision

www.klearvol.co.uk

Call 01284 715295 for more information

59



Attention: Simone Pharmacy Name: Telephone Number:

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 **VALID FOR NOVEMBER 2019**

Stock up for Winter

with the UK's No.1 Facial Tissue Brand⁺



Kleenex^{*} is the UK's No.1 **Facial Tissue Brand**[†]. Meet your shoppers' needs with Kleenex^{*} Balsam – Superior soothing^{*} for the toughest colds. Value Sales **increase 30%** over Peak Winter Season.^{**}





NOTHING STRONGER OR FASTER FOR COLD, FLU & CHESTY COUGH*

£3.5M MEDIA SPEND ACROSS KEY CHANNELS



NEW TV ADVERT FOR 19/20 SEASON

LEMSIP MAX ALL IN ONE LEMON. Each sachet contains Paracetamol 1000mg, Guaifenesin 200mg, Phenylephrine hydrochloride 12.2mg. For the relief of symptoms of colds and influenza, including the relief of aches and pains, sore throat, headache, nasal congestion, lowering of temperature and chesty coughs Legal category; GSL. MA holder: Reckitt Benckiser Healthcare (UK) Ltd, Hull, HU8 7DS. Information about this product, including adverse reactions, precautions, contra-indications, and method of use can be found at: https://www.medicines.org.uk/emc/product/5622. LEMSIP MAX ALL IN ONE COLD & FLU CAPSULES: Each capsule contains Paracetamol 500mg, Guaifenesin 100mg, Phenylephrine hydrochloride 6.1mg. Indications: For the relief of symptoms of colds and influenza, including the relief of aches and pains, sore throat, headache, nasal congestion, lowering of temperature and chesty coughs. Legal category: GSL. MA holder: Reckitt Benckiser Healthcare (UK) Ltd, Hull, HU8 7DS. Information about this product, including odverse reactions, precautions, contra-indications; and method of use can be found at: https://www.medicines.org.uk/emc/product/5622. LEMSIP MAX ALL IN ONE COLD & FLU CAPSULES: Each capsule contains Paracetamol 500mg, Guaifenesin 100mg, Phenylephrine hydrochloride 6.1mg. Indications: For the relief of symptoms of colds and influenza, including the relief of aches and pains, sore throat, headache, nasal congestion, lowering of temperature and chesty coughs. Legal category: GSL. MA holder: Reckitt Benckiser Healthcare (UK) Ltd, Hull, HU8 7DS. Information about this product, including odverse reactions, precautions, contra-indications, and method of use can be found/at:

https://www.medicines.org.uk/emc/product/5610. LEMSIP MAX ALL IN ONE LIQUID: Paracetamol 1000mg, Guaifenesin 200mg, Phenylephrine hydrochlaride 12, 8mg, Cetylpyridinium Chloride 3.0mg/20ml dose (GSL) Indications: Short term symptomatic relief of colds and flu, including aches and pains, headache, nasal congestion, tickly sore throat and chesty coughs. MA holder: Reckitt Benckiser Healthcare (UK) Ltd, Hull, HU8 7DS. Information about this product, including adverse recipians, precautions, contra-indications, and method of use can be found at: https://www.medicines.org.uk/emc/product/4485.

Adverse events should be reported. Reporting forms and information can be found at www.mhra.gov.uk/yellowcard. Adverse events should also be reported to Rock'tt Benckiser Healthcare (UK) Ltd on: 03333 200 5345.

*For verification contact PO Box 4044. Stough SLI ONS. 1. Based on Nielsen unit sales, MAT W/E 10th August 2019, RB-M-00695.

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
3LEMAI01	LEMSIP MAX ALL IN ONE LIQUID	160ML	£3.95	10%	£3.56	
3LEMMX01	LEMSIP MAX ALL IN ONE CAPSULES	16	£3.23	10%	£2.91	
397-8962	LEMSIP MAX ALL IN ONE LEMON SACHETS	8	£3.55	10%	£3.20	



Attention: Simone Pharmacy Name: Telephone Number:

LISTERINE GO! TABS[®]





TABLETS

WHOLE MOUTH CLEAN AND FRESH FEELING ON THE GO

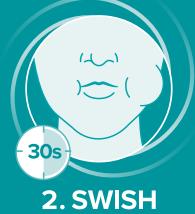
CHEW >

SWISH > SWALLOW



TRANSFORMS FROM SOLID TO LIQUID IN SECONDS Leaves your mouth feeling as clean as After Brushing and Rinsing at Home







3. SWALLOW

35%	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	409-5790	LISTERINE GO TABS	8	£2.11	17%	£1.75	
DISCOUNT	409-5808	LISTERINE GO TABS	4	£0.94	35%	£0.61	

Attention: Simone

UPTO

62

e Pharmacy Name: Telephone Number:



Softens chapped, cracked and dry, damaged skin to enable the healing process to take place.

Anti-bacterial and anti-fungal properties help reduce any infection.

Contains a very mild local anaesthetic that does not affect undamaged skin. This reduces pain felt on small cuts.

Can help treat all dry skin conditions including symptoms of Psoriasis, Eczema and Diabetes.

AVAILABLE IN A RANGE OF SIZES 30ml, 50ml & 114ml

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY	100%
240-2022	LOTIL SKIN CREAM	114ML	£3.74	10%	£3.37		
013-0534	LOTIL ORIGINAL CREAM #	50ML	£2.02	10%	£1.82		
016-3303	LOTIL ORIGINAL CREAM #	30ML	£1.39	10%	£1.25		DISCOUNT

Maalox Plus

TRIPLE ACTION

MAALOX PLUS' X3 ACTION formula is an established remedy, providing fast relief from:



Bloating and Trapped Wind

Maalox Plus helps remove the gas in the stomach which causes bloating, burping and nausea.

Indigestion

Maalox Plus neutralises and therefore reduces excess acid in the stomach, quickly relieving the pain and discomfort of indigestion.



64

Heartburn

Maalox Plus relieves the burning sensation of heartburn in the chest or throat by neutralising acid in the stomach, resulting in less acid escaping in the oesophagus.



LEMON FLAVOUR

Active ingredients: aluminium hydroxide, magnesium hydroxide, simeticone * Suitable for children 2 years and above * Always read the label

GB.MAA. 13.08.03(3) Date: September 2019



900%							
ZU%	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	405-0209	MAALOX PLUS SUSPENSION	250ML	£2.91	20%	£2.33	
DISCOUNT	405-0191	MAALOX SUSPENSION	250ML	£2.33	20%	£1.86	
Attention: Sim	one P	harmacy Name:	Telep	hone Ni	umber:		

Return of the



Sore throat lozenges you can trust, at a competitive price

Thras

roat

✓Antiseptic

✓Local Anaesthetic*

✓Antiseptic

Dual Action

lexylresor



A trusted brand, known for over 50 years

RIGHT FOR CATEGORY:

Building on a strong reputation to drive the category

RIGHT FOR PHARMACISTS:

Trusted efficacy at a competitive price point

*Local Anaesthetic refers only to MAC Dual Action

Active Ingredients: Amylmetacresol & Hexylresorcinol. Always read the label.

Antiseptic Local Anaesth Intervie & social



To find out more about stocking MAC call your Dendron representative on 01923 205704

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
401-6218	MAC BLACKCURRANT LOZENGES	16	£0.78	12.5%	£0.68	
401-6200	MAC HONEY & LEMON LOZENGES	16	£0.70	12.5%	£0.61	



65

Attention: Simone Pharmacy Name:



SAFE • SIMPLE • EFFECTIVE • AFFORDABLE

Over The Counter Products

(No Prescription Required)



- Nasal Symptoms from Allergies & Hay Fever
- Nasal Symptoms from Cold & Flu
- Post Nasal Drip
- Sinus Pressure & Nasal Stuffiness
- Allergies from Occupational and House Dust, Fumes, Animal Dander, Grass, Pollen, Smoke, etc.
- Nasal Symptoms in CPAP Users with Sleep Apnoea
- To Loosen Thick Nasal Mucous Symptoms seen in Cystic Fibrosis and Immotile Ciliary Syndrome

☑ Suitable for use during pregnancy

Money Back Guarantee*



NeilMed® Pharmaceuticals Ltd.,

Unit 8, Beddington Cross, 136-38 Beddington Farm Road, Croydon, CR0 4XH UK For more details, please call Tel: +44 (0)208 660 9447 • Fax: +44 (0)207 900 6414 or email us at: questions@neilmed.com • www.neilmed.co.uk

	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	3SINU2	SINU RINSE 120 REFILL SACHET	EACH	£10.85	10%	£9.77	
	3SINU4	SINU RINSE 50 REFILL SACHET	EACH	£6.00	10%	£5.40	
	3SINU1	SINU RINSE KIT + 60 SACHET	EACH	£10.25	10%	£9.23	
	3SINU10	SINU RINSE NASAMIST SALINE	177ML	£5.91	10%	£5.32	
	3SINU5	SINU RINSE NASAMIST SALINE	75ML	£3.40	10%	£3.06	
	3SINU6	SINU RINSE NASOGEL SPRAY	30ML	£5.10	10%	£4.59	
	336-9873	SINU RINSE NETTIPOT 60 SACHET	240ML	£10.25	10%	£9.23	
NT	3SINU3	SINU RINSE REGULAR KIT+15 SACHET	EACH	£6.20	10%	£5.58	

Attention: Simone

DISCOU

66

Pharmacy Name:

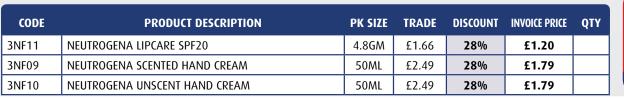
Rapid barrier repair with Neutrogena Norwegian Formula[®] Hand Cream

Science that provides immediate and long lasting relief

Neutrogena Norwegian Formula[®] Hand Cream is formulated with our unique glycerin technology which repairs and protects the skin's moisture barrier and provides long-lasting hydration.

The high-glycerin formulation is clinically proven to maintain high levels of skin moisture for 24 hours after a single application relieving extreme dryness and cracking.





NORWEGIAN

FORMULA

hand

CONCENTRATED

instant relief of dry, chapped hands just a dab needed

DERMATOLOGIST TESTED

crea



67







UPTO							
	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	388-3139	NEXIUM CONTROL 20MG TABLETS	14	£7.49	15%	£6.37	
	388-3147	NEXIUM CONTROL 20MG TABLETS	7	£4.37	15%	£3.71	
DISCOUNT	404-9888	NEXIUM CONTROL 20MG CAPSULES	14	£8.12	10%	£7.31	
			II			ļ	

Attention: Simone P

68

Pharmacy Name:

Soothes your patient's cravings

Newour



69

Nicorette Fruit 2mg Lozenge. Presentation: Each lozenge contains 2mg or 4mg of nicotine. Uses: Nicorette lozenges relieves and/or prevents cravings and nicotine withdrawal symptoms associated with tobacco dependence. It is indicated to aid smokers wishing to quit or reduce prior to quitting, to assist smokers who are unwilling or unable to smoke, and as a safer alternative to smoking for smokers and those around them. Nicorette Cools Lozenge is indicated in pregnant and lactating women making a quit attempt. Legal category: GSL. PL holder: McNeil Products Limited, Foundation Park, Roxborough way, Maidenhead, Berkshire, SL6 3UG, UK. Information about these products, including adverse reactions, precautions, contraindications, and method of use can be found at: Cools lozenges: http://www.mhra.gov.uk/spcpil/?ldcService=SS_GET_PAGE&nodeld=%3C%25%3D+nodeld+%25%3E&searchFiled=nicorette+cools&SubmitSearch=Search#retainDisplay, Fruit Lozenges: http://www.mhra.gov.uk/home/groups/spcpil/documents/spcpil/con1526011869601.pdf

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY	
407-9059	NICORETTE FRUIT LOZENGE 2MG	80	£12.05	25%	£9.04		
371-1298	NICORETTE ICY MINT LOZENG 2MG	80	£12.05	25%	£9.04		
371-1314	NICORETTE ICY MINT LOZENG 2MG	20	£3.34	25%	£2.51		
371-1306	NICORETTE ICY MINT LOZENG 4MG	80	£12.17	25%	£9.13		DISCOU

Attention: Simone Pharmacy Name:



39%	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
0270	289-0606	NIVEA VISAGE CLEANSE WIPES	25	£2.07	39 %	£1.27	
	258-3300	NIVEA VIS CLEAN WIP NORM/COMB	25	£2.09	39%	£1.27	
DISCOUNT	385-6671	NIVEA VISAGE SENSITIVE WIPES	25	£2.07	39%	£1.27	
Attention: Sim	one P	harmacy Name:	Telep	hone N	umber:		

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 EGO E AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019

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CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
047-8685	NIVEA CREME TIN	50ML	£1.51	45%	£0.83	
399-1643	NIVEA CREME TIN	75ML	£1.68	40%	£1.01	
021-4874	NIVEA CREME JAR	200ML	£4.03	35%	£2.62	
238-8452	NIVEA SOFT MOIST CREAM TUBE	75ML	£2.74	40 %	£1.64	
303-1192	NIVEA SOFT MOIST CREAM POT	200ML	£5.07	35%	£3.30	
282-8762	NIVEA SOFT MOIST CREAM POT	300ML	£6.05	35%	£3.93	
358-4000	NIVEA EXPRESS HYD BODY LOTION	250ML	£3.41	40%	£2.05	
033-2338	NIVEA LOTION NORMAL SKIN	250ML	£2.91	45%	£1.60	
033-5919	NIVEA LOTION DRY SKIN	250ML	£2.91	45%	£1.60	
378-0558	NIVEA IN-SHOWR BODY MOIST DRY	250ML	£3.25	40%	£1.95	



Attention: Simone Pharmacy Name: Telephone Number:

N@seFrida® THE ORIGINAL

Nasal Aspirator

safely relieves congestion

Benefits of NoseFrida®

- 1. NHS Approved
- 2. Helps prevent nasal congestion in small children aged 0-3
- 3. Was invented by an ear, nose and throat doctor
- 4. Does not irritate the sensitive mucus membrane in your child's nose
- 5. Has a hygienic design, as it uses a moisture absorbing hygienic filter
- 6. Is made in Sweden
- 7. Is BPA & Phthalate Free
- Helps prevent nasal congestion in babies
- · Improves sleeping, breathing & feeding
- Safe, effective & hygienic



NHS

Approved





VALID FOR NOVEMBER 2019 E&OE AND SUBJECT TO AVAILABILITY

NUROFEN FOR CHILDREN HAVE NEW SOLUTIONS FOR **OLDER CHILDREN: CONVENIENT FORMATS** & ACCURATE DOSING

- Gets to work in 15 minutes for cold, pain and fever relief
- Longer lasting fever relief than paracetamol
- Convenient pain relief suitable for older children



Double strength suspension for 7-12 year olds

NUROFEN FOR CHILDREN 200MG/5ML ORANGE/STRAWBERRY ORAL SUSPENSION: 200mg/5ml ibuprofen. Indications: Children aged 7-12 years: Rheumatic or muscular pain, headache, dental pain, feverishness, symptoms of cold and influenza. Legal category: P MA Holder: RB Healthcare (UK) Ltd., HU8 7DS. Information about this product, including adverse reactions, precautions, contraindications, and method of use can be found at:

https://www.mhra.gov.uk. UK/NfC/0719/0038 * Vertu market research 2013

					1	1		
CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY		10%
410-7371	NUROFEN CHILD SUSP S/BERRY 4%	100ML	£3.88	10%	£3.49			U7U
410-7389	NUROFEN CHILD SUSP ORANGE 4%	100ML	£3.87	10%	£3.48			
410-7405	NUROFEN CHILD MINT MELTLETS	12	£2.58	10%	£2.32		D	ISCOUNT



Always read the label

<u>olbas.co.uk</u>

Attention: Simone 74

Pharmacy Name: Telephone Number:

WORKSIN2MINUTES

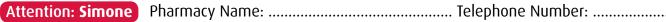


New Olbas Nasal Spray is a gentle yet effective nasal decongestant that works in just 2 minutes. And with the tried and trusted Olbas name, it's sure to spritz up your sales.

Always read the label

olbas.co.uk

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	ΟΤΥ
30LBBAT2	OLBAS BATH LIQUID	250ML	£2.22	12.5%	£1.94	,
30LBSTI	OLBAS INHALER STICK CARDED	SINGLE	£1.43	15%	£1.74 £1.22	
30RTBEN	OLBAS INHALER STICK TWIN PACK	2 PC	£2.32	15%	£1.97	
405-1058	OLBAS NASAL SPRAY	20ML	£3.33	15%	£2.83	
410-6522	OLBAS OIL 12ML	12ML	£2.78	15%	£2.36	
410-6530	OLBAS OIL 30ML	30ML	£4.43	15%	£3.77	
410-6514	OLBAS OIL FOR CHILDREN	12ML	£2.78	15%	£2.36	
30LBPAS	OLBAS PASTILLE ORIGINAL	45GM	£1.76	15%	£1.50	





CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
285-5633	OILATUM JUNIOR CREAM	350GM	£4.65	15%	£3.95	
3STE017	OILATUM JUNIOR CREAM	150GM	£3.06	15%	£2.60	
3STE011	OILATUM BATH JUNIOR FR/FREE	150ML	£2.95	15%	£2.51	
3STE012	OILATUM BATH JUNIOR FR/FREE	300ML	£5.02	15%	£4.27	
3STE024	OILATUM BATH JUNIOR FR/FREE	600ML	£7.34	13%	£6.42	
280-3237	OILATUM CREAM	150ML	£3.06	15%	£2.60	
281-5611	OILATUM CREAM	500ML	£5.28	15%	£4.49	
3STE002	OILATUM EMOLLIENT	500ML	£5.80	13%	£5.08	
3STE005	OILATUM PLUS	500ML	£7.94	13%	£6.95	
3STE007	OILATUM BATH FORMULA	150ML	£2.95	15%	£2.51	
3STE008	OILATUM BATH FORMULA	300ML	£5.02	15%	£4.27	
3STE021	OILATUM SHOWER GEL FRAG/FREE	150GM	£5.27	15%	£4.48	
3STE010	OILATUM SOAP BAR	100GM	£3.45	15%	£2.93	

Attention: Simone

15%

DISCOUNT

76

Pharmacy Name:



running costs to a minimum.

Duo Spare Seals – £13.00 Duo Spare Insert Papers - £5.42

Qty: 100 units Code: 646-7879

Qty: 100 units Code: 646-7877

The highest quality packaging

- Class B certified and tested to international standards
- ✓ Our wide-range of quality clear packaging is made in the UK
- ✓ The lowest moisture permeable packaging
- No compromises on quality means we keep your patients safe

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY	15%
646-7871	SUREMED CLEAR 7 DAY PACK	50	£26.34	15%	£22.39		
646-7877	SUREMED CLEAR 7 DAY SEALS	20	£3.40	15%	£2.89		DISCOUNT



Fights Infection:

- Anti-bacterial
- Anti-fungal



Medicated Relief for Mouth & Throat Infections

> Antibacterial Mouthwash to relieve

gingivitis mouth ulcers sore gums sore throat

200 ml e

Oraldene Presentation: A clear red solution containing 0.1% w/v hexetidine. **Uses:** For use in minor mouth infections including thrush, as an aid in the prevention and treatment of gingivitis, and in the management of sore throat and recurrent aphthous ulcers. Oraldene is also of value in the alleviation of halitosis and pre- and post-dental surgery. **Legal category:**

78

GSL. Further information is available from McNeil Products Ltd, Maidenhead, Berkshire, SL6 3UG. Information about this product, including adverse reactions, precautions, contraindications, and method of use can be found at: http://www.mhra.gov.uk/spcpil/?prod-Name=ORALDENE&subsName=&pageID=ThirdLevel&searchTerm=Oraldene#retainDisplay

25%							
	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
DISCOUNT	405-3393	ORALDENE MED RELIEF MOUTHWASH	200ML	£2.92	25%	£2.19	
Attention: Sim	one P	harmacy Name:	Telep	hone Ni	umber:		
	EDEEDL	ADNE ORON 507 1167 EDEEEA	V. 00	00 50	7 //2	0	

REEPHUNE• USUU 597 4402 FREEFAX• USUU 5 EGOE AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019



BLOCKED & RUNNY NOSE FROM COLDS? GET DUAL ONLY AT THE HARMACY COUNTER ABLIEF FAST

NEW Ohrivine Extra Dual Relief 0.5mg/ml + 0.6mg/ml Nasal Spray Xylometazoline hydrachloride/ Ipratropium bromide

Beats your cold symptoms: blockage, runniness, sinus pressure, sneezing wind Spray wind Spray wind Spray wind Spray

xylometazoline hydrochloride & ipratropium bromide

Otrivine Extra Dual Relief 0.5 mg/ml + 0.6 mg/ml nasal spray, solution. (0.5 mg/ml xylometazoline hydrochloride and 0.6 mg/ml ipratropium bromide). Indications: Symptomatic treatment of nasal congestion and rhinorrhea in connection with common colds. Dosage: 1 puff in each nostril, up to 3 times daily, with at least 6 hours between doses. Not for use longer than 7 days. Contraindications: Children and adolescents under 18 years. Known hypersensitivity to xylometazoline hydrochloride or ipratropium bromide or any excipients or hypersensitivity to atropine or similar substances. Patients with glaucoma or rhinitis sicca or following trans-sphenoidal hypophysectomy or surgery exposing the dura mater. Warnings and precautions: Use with caution in people with: hypertension, cardiovascular disease, hyperthyroidism, diabetes mellitus, prostatic hypertrophy, bladder stenosis, pheochromocytoma, angle closure glaucoma, epistaxis, paralytic ileus, cystic fibrosis. Caution in people sensitive to adrenergic substances, which may cause sleep disturbances, dizziness, tremor, cardiac arrythmias or elevated blood pressure. Hypersensitivity reactions may occur. Do not use for more than 7 days. Use during pregnancy or breastfeeding only if clearly necessary. Avoid contact with eyes. Side effects: See SPC for full details. Hypersensitivity reactions (including angioedema, urticaria and bronchospasm). Localised irritation in the nose and throat, nausea, headache and dryness of the nasal mucosa. Systemic cardiovascular effects should be kept in mind in those with cardiovascular disease. In isolated cases, systemic allergic reactions, insomnia, fatigue, urine retention and transient visual disturbances. Price: £6.66 (ex. VAT) Legal Status: P. Licence Number: PL 44673/0153. Licence Holder: GlaxoSmithKline Consumer Healthcare (UK) Trading Limited, Brentford, TW8 9GS, UK. Date of revision: April 2019. Trade marks are owned by or licensed to the GSK group of companies. CHGBI/CHOTRI/0052/19.

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
30TRAD	OTRIVINE ADULT NASAL DROPS	10ML	£2.18	17%	£1.81	
3EYE01	OTRIVIN ADULT METER DOSE N/S	10ML	£2.62	17%	£2.17	
30TRAS	OTRIVINE ADULT NASAL SPRAY	10ML	£2.18	17%	£1.81	
30TRSS	OTRIVINE SINUSITIS N/SPRAY	10ML	£2.62	17%	£2.17	
411-1639	OTRIVINE EXT DUAL REL N/SPRAY	10ML	£4.99	15%	£4.24	



Attention: Simone Pharmacy Name: Telephone Number:

PRºFOOT

FEET SO GOOD

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
3KYL	PROFOOT 360 FOOTFILE	EACH	£2.91	10%	£2.62	
388-5027	PROFOOT 360 TOENAIL CLIPPER	EACH	£2.68	10%	£2.41	
5PF018	PROFOOT BLISTER PLASTERS	EACH	£2.69	10%	£2.42	
5PF033	PROFOOT BUNION PADS	PACK	£0.97	10%	£0.87	
5PF010	PROFOOT BUNION PROTECTOR	EACH	£1.78	10%	£1.60	
5PF032	PROFOOT CALLUS CUSHIONS	PACK	£1.00	10%	£0.90	
5PF025	PROFOOT CHIROPODY FELT	PACK	£0.95	10%	£0.86	
5PF031	PROFOOT CORN CUSHIONS	PACK	£0.94	10%	£0.85	
379-3841	PROFOOT CORN REMOVAL PLASTER	PACK	£1.46	10%	£1.31	
5PF001	PROFOOT CORN WRAPS	EACH	£1.70	10%	£1.53	
377-3371	PROFOOT GEL BUNION SLEEVE	EACH	£4.37	10%	£3.93	
358-8134	PROFOOT GEL HEEL CUSHION MENS	EACH	£3.65	10%	£3.29	
358-8126	PROFOOT GEL HEEL CUSHION WOMEN	EACH	£3.65	10%	£3.29	
5PF017M	PROFOOT GEL MAX MENS	EACH	£5.98	10%	£5.38	
5PF017W	PROFOOT GEL MAX WOMEN	EACH	£5.98	10%	£5.38	
5PF007	PROFOOT HEEL SNUGS	EACH	£1.78	10%	£1.60	
5PF034	PROFOOT MOLESKIN ROLL COMFORT	PACK	£1.78	10%	£1.60	
5PF002	PROFOOT MULTI USE GEL PADDING	EACH	£1.78	10%	£1.60	
5PF030	PROFOOT SOFT GEL BALL CUSHION	PACK	£2.96	10%	£2.66	
5PF029	PROFOOT SOFT GEL TUBE	PACK	£2.96	10%	£2.66	
290-3557	PROFOOT SUPER SPORT MENS	EACH	£7.11	10%	£6.40	
290-3565	PROFOOT SUPER SPORT WOMENS	EACH	£7.11	10%	£6.40	
5PF009	PROFOOT TOE BEDS	EACH	£2.96	10%	£2.66	
367-4199	PROFOOT TOE FOAM	EACH	£1.74	10%	£1.57	
5PF003	PROFOOT TOE PROTECTOR	EACH	£1.76	10%	£1.58	
5PF008	PROFOOT TOE SEPARATORS	EACH	£1.57	10%	£1.41	
5PF006	PROFOOT TOE SPREADER	EACH	£1.20	10%	£1.08	
406-7104	PROFOOT TOE STRAIGHTNER	EACH	£2.62	10%	£2.36	
5PF004	PROFOOT TOE SUPPORT	EACH	£1.70	10%	£1.53	
290-3508	PROFOOT TRIAD INSOLE MENS	EACH	£8.87	10%	£7.98	
290-3516	PROFOOT TRIAD INSOLE WOMENS	EACH	£8.87	10%	£7.98	
3PREG01	PROFOOT EXTRA LARGE CORN WRAPS	EACH	£1.70	10%	£1.53	

Attention: Simone

Pharmacy Name: Pharmacy Name:

80

10%

DISCOUNT

DON'T LET PAINFUL FEET RUIN YOUR DAY

PRºFOOT.

STRENGTHEN YOUR FOOTCARE CATEGORY WITH THESE AUTUMN ESSENTIALS



ALL-DAY COMFORT INSOLES Provides all-day comfort and anti-bacterial protection. 2 pairs per pack.



DOUBLE CUSHION INSOLES Helps improve shoe fit and gives you the all day comfort you need.



LAMBSWOOL INSOLES Perfect for cold feet and foot discomfort.

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY	
3CANFEM	PROFOOT ALL DAY COMFOR INSOLE	EACH	£1.86	10%	£1.67		
5PF015W	PROFOOT DBLE CUSHION WOMEN	EACH	£2.38	10%	£2.14		
5PF015M	PROFOOT DOUBLE CUSHION MEN	EACH	£2.38	10%	£2.14		
3ENB01	PROFOOT LAMBSWOOL INSOLE	EACH	£1.74	10%	£1.57		DISCOUNT

COLD, HAY FEVER, SINUSITIS? STOP!

HYPERTONIC NASAL SPRAY 100% NATURAL SOLUTION* - DECONGESTANT



EFFECTIVE FROM THE VERY FIRST MINUTES"
SEA WATER AND ESSENTIAL OILS
NON IRRITATING SPRAY

Available : SIGMA

puressentiel.com

Ouressentiel

uressentie

RESPIRATORY The Efficacy of Nature

The Puressentiel Hypertonic Nasal Spray is a medical device bearing the CE mark. Read the information on pack. March 2019. *From 100% natural origin. **Uncontrolled trial tested under medical supervision – 32 volunteers – 8 days.

25%							
	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
DISCOUNT	387-8907	PURESSENTIEL RESPIRATORY NASAL SPRAY	15ML	£6.08	25%	£4.56	
Attention: Simone Pharmacy Name: Telephone Number:							
82 FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 EGOE AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019							

Throat Loving Care from the Swiss Alps.



CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
406-5215	RICOLA CARAMEL S/FREE STEVIA LOZENGES	20PCS	£19.00	15%	£16.15	
3RICCRA5	RICOLA CRANBERRY SUGAR FREE LOZENGES	20PCS	£19.00	15%	£16.15	
3RICEF5	RICOLA ELDERFLOWER SUGAR FREE LOZENGES	20PCS	£19.00	15%	£16.15	
SSL038	RICOLA GLAC PEPPERMINT SUGARFREE LOZENGES	20PCS	£19.00	15%	£16.15	
3RICLEM5	RICOLA LEMON BALM SUGAR FREE	20PCS	£19.00	15%	£16.15	
375-8133	RICOLA LIQOURICE S/FR STEVIA LOZENGES	20PCS	£19.00	15%	£16.15	
388-1323	RICOLA MOUNTAIN MINT SUGAR FREE LOZENGES	20PCS	£19.00	15%	£16.15	
3KETS6	RICOLA ORANGE MINT SUGAR FREE LOZENGES	20PCS	£19.00	15%	£16.15	
3RICORI5	RICOLA ORIGINAL SUGAR FREE LOZENGES	20PCS	£19.00	15%	£16.15	
410-7702	RICOLA SOOTH/CLR ORIG HERB 75G	12PCS	£12.25	15%	£10.41	
410-7694	RICOLA SOOTHE HON/LEM,ECHI 75G	12PCS	£12.25	15%	£10.41	
410-7686	RICOLA SOOTHE/CLR HON HERB 75G	12PCS	£12.25	15%	£10.41	

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 E&DE AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019 COUNT

Robitussin[®]





	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	372-0968	ROBITUSSIN CHESTY COUGH	250ML	£4.77	15%	£4.05	
	3ROBCC1	ROBITUSSIN CHESTY COUGH	100ML	£2.29	15%	£1.95	
U	372-0950	ROBITUSSIN DRY COUGH	250ML	£4.77	15%	£4.05	
	3ROBDC1	ROBITUSSIN DRY COUGH	100ML	£2.29	15%	£1.95	
IT	3ROBCCC1	ROBITUSSIN MUCUS COUGH & CONG	100ML	£2.29	15%	£1.95	
n. Cim	Dh		Tolon		umbor.		

84

Attention: Simone Pharmacy Name: Telephone Number:



The Original Black Elderberry

Immune support for the whole family

National TV campaign Jan 2019 – Mar 2019





NOW available in delicious vegan gummies!

Sambucol contains natural Black Elderberries as well as Vitamin C which help support the immune system



Berry Delicious



Scientifically Tested



Berry Defence



INTRODUCTORY OFFER

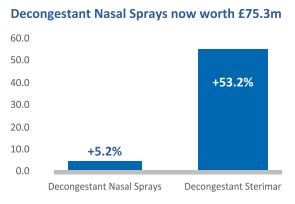
CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY	
371-8194	SAMBUCOL EXTRA DEFENCE LIQUID	120ML	£6.99	20%	£5.59		
268-1047	SAMBUCOL FOR KIDS LIQUID	120ML	£5.24	20%	£4.19		
366-4018	SAMBUCOL IMMUNO FORTE EFF TABS	15	£5.24	20%	£4.19		
268-1054	SAMBUCOL IMMUNO FORTE LIQUID	120ML	£5.83	20%	£4.66		
258-2377	SAMBUCOL ORIGINAL LIQUID	120ML	£5.24	20%	£4.19		D



A FOCUS ON COLD & SINUSITIS

A cold is caused by a virus that affects the nose, throat and upper airways.

There are more than 200 different viruses that can cause a cold. The flu (influenza) is caused by more severe viruses. Adults, on average catch three to four colds each year.



Nielsen value % change vs YA total coverage MAT 08.09.18

The nose is your first line of defence.

The nose is a highly effective filter for your body. Filtering through over 15,000 litres of air a day, doing its best to filter out the dust, pollution and allergens looking to enter into your body through your nasal passages. If the nasal passage (the inside of your nose) dries out or is clogged, it cannot be as efficient when performing its crucial role in keeping you healthy.

That's where Sterimar comes in.

Ensuring that the nose is clean, clear and moisturised can help ensure the nose remains in top working condition to help defend against the airborne contaminants you breathe in. It helps to prevent the onset of cold & sinusitis symptoms.

Attention: Simone

86

FREE FROM

STERIMAR

DUAL ACTION

STÉRIMAR

TOP

COLD

CONGESTION

RELIEF

COLD

DEFENCE

Pharmacy Name: Telephone Number:



NATURALLY GENTLE AND EFFECTIVE

Get an extra layer of protection against colds with new Stérimar[™] Cold Defence – an exclusive formula inspired by nature. The 100% sea water based solution is enriched with copper salts to gently cleanse nasal passages and help reduce the risk of ENT disorders such as sinusitis, bronchitis and otitis.

Stérimar[™] Cold Defence works by washing out impurities in the nose including airbornes responsible for colds, helping to limit cold symptoms from developing and enabling you to make the most of your busy day ahead.





POWERFUL YET GENTLE DECONGESTANT, INSPIRED BY NATURE

Stérimar[™] Congestion Relief is a hypertonic* solution made from 100% natural sea water, enriched with added copper and magnesium salts to help prevent flu contamination**, wash away even thick mucus and rapidly decongest the nose in case of colds and sinusitis.

Stérimar[™] Congestion Relief helps to fight colds, sinusitis and limit the risks of secondary infection by washing out nasal cavities with no known side effects from chemicals like steroids or preservatives that some medications may have.

*Hypertonic solution: solution with a higher salt concentration than cells in the human body for a natural decongestant effect, called the osmotic effect. **If exposed to flu airbornes.







FAST AND EFFECTIVE RELIEF FROM CONGESTION WHEN NEEDED MOST

Stérimar[™] Stop & Protect Cold & Sinus Relief is scientifically proven to immediately unblock and relieve nasal passages. Scientifically proven and fast acting relief recommended by GPs and made with 100% natural purified sea water based formula, enriched in sea minerals with added copper and eucalyptus oil.

Stérimar[™] Stop & Protect also helps to fight colds and secondary infections by washing away nasal cavities. Stérimar[™] Stop & Protect Cold and Sinus Relief is drug, steroid and preservative free. It is suitable for pregnant women, breast feeding mothers and children from 3 years and up.

Who is it suitable for?



CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
355-3203	STERIMAR BABY NASAL SPRAY	50ML	£2.84	25%	£2.13	
405-9093	STERIMAR COLD DEFENCE SPRAY	50ML	£3.76	25%	£2.82	
410-1754	STERIMAR HAYFEVER & ALLERGY	50ML	£3.06	25%	£2.30	
385-8156	STERIMAR KIDS NASAL SPRAY	50ML	£2.84	25%	£2.13	
345-6688	STERIMAR NASAL SPRAY ISOTONIC	50ML	£2.64	25%	£1.98	
335-6276	STERIMAR NASAL SPRAY HYPERTONIC	100ML	£4.67	25%	£3.50	
345-6996	STERIMAR NASAL SPRAY HYPERTONIC	50ML	£3.06	25%	£2.30	
243-6996	STERIMAR NASAL SPRAY ISOTONIC	100ML	£4.35	25%	£3.26	
394-3925	STERIMAR STOP & PROTECT ALLERGY RELIEF	20ML	£5.75	25%	£4.31	
394-3933	STERIMAR STOP & PROTECT COLD SINUS RELIEF	20ML	£5.75	25%	£4.31	



Attention: Simone Pharmacy Name: Telephone Number:



Innovate, design & create brand leaders



	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	PB3	PILLMATE PILLCUTTER 19022	EACH	£1.72	3%	£1.67	
U	PB10	PILLMATE 7 DAY MAXI 19028	EACH	£1.79	3%	£1.74	
	PB9C	PILLMATE PILLCRUSHER 19040	EACH	£2.54	3%	£2.46	
	PB12	PILLMATE MAXI DAY OUT 19046	EACH	£0.91	3%	£0.88	

Attention: Simone

88

Pharmacy Name:



Innovator & designer of **Disposable Compliance Aids**

PillMate MD Pak Small 20010 **FMFR**



- 4 times daily for 1 week
- Available in 2 sizes
- Simple to fill, easy to use

Large 20014

6MEDML

· To accommodate all medication regimes

MX Penta Disposable 20031 372 2360

- Designed by Pharmacists for Pharmacists
- Ultimate disposable compliance aid
- Unique design for modern medication regimes
- · Can hold very large tablets
- Designed to handle awkward 1st dose medication
- Simplified by having all medication in one tray





CODE	PRODUCT DESCRIPTION	PK SIZE	INVOICE PRICE	QTY
372-2360	PILLMATE MX PENTA DISPO 20031	50 SET	£29.00	
EMER	PILLMATE MD WEEKLY SMALL 20010	50 SET	£19.61	
6MEDML	PILLMATE MONTHLY LARGE 20014	50 SET	£24.12	

Attention: Simone Pharmacy Name: Telephone Number:

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 **VALID FOR NOVEMBER 2019** E&OE AND SUBJECT TO AVAILABILITY



ONE SEAL. ALL-DAY HOLD

Full coverage seal helps to prevent food particles entering between the gum and denture.



FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 EGOE AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019

90

OTY







CODE	PRODUCT DESCRIPTION	PK SIZE	INVOICE PRICE	QTY
3SIM02	SIMPKINS BARLEY DROPS 200G	PK/6	£6.30	
3SIM05	SIMPKINS FOREST FRUIT DROPS	PK/6	£6.30	
3SIM01	SIMPKINS FRUIT DROPS GLUTEN FREE	PK/6	£7.74	
3SIM06	SIMPKINS MIXED FRUIT DROPS	PK/6	£6.30	
3SIM03	SIMPKINS TROPICAL FRUIT DROPS	PK/6	£6.30	



Salonpas. Pain Relief Patch

Anti-inflammatory Pain Relief Patch for Muscle and Joint Pain

- Methyl Salicylate 105mg NSAID to fight inflammation² and reduce pain
- Levomenthol 31.5 mg an ingredient with analgesic properties when applied topically providing soothing sensation for fast onset of relief¹
- For the symptomatic pain relief of muscles and joints associated with strains and sprains

Stick it to pain for long-lasting, targeted pain relief for up to 12 hours²

¹ SPC. ² UKPAR **Salonpas**® Pain Relief Patch, Medicated Plaster, ³

9 Z

Salonpas_® – a leading brand in pain relief patch technology and available in over 30 countries worldwide

Further information contact: **Salonpas.co.uk**

E&OE AND SUBJECT TO AVAILABILITY

15%	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY	
	373-5008	SALONPAS PAIN RELIEF PATCH	3	£2.99	15%	£2.54		
DISCOUNT	373-5016	SALONPAS PAIN RELIEF PATCH	5	£4.19	15%	£3.56		
Attention: Simone Pharmacy Name: Telephone Number:								
	FRFFP	IONE: 0800 597 4462 FREEFA	X: 08	00 59	7 4 4 3	9		

VALID FOR NOVEMBER 2019

NEW _____ FROM THE _____ UK'S NO.1 SORE THROAT RELIEF BRAND*

SUPPORTED BY £2.3m MEDIA PLAN



STREPSILS SOOTHING THROAT SPRAY

HELPS SOOTHE A SORE THROAT AND COUGH.

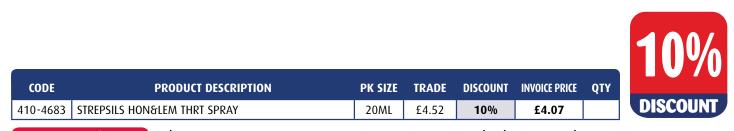


- Convenient format for morning and night occasions
- Contains Polysac-Active[™] with muco-adhesive properties which can help soothe the oesophagus

Contains Honey



Strepsils Soothing Throat Spray is a medical device. Always read the instructions. UK/SP/0819/0015 *Nielsen Value Sales, Sore Throat, MAT TY 13.07.19



Attention: Simone Pharmacy Name: Telephone Number:

SUDAFED[®]



 Effective relief from congestion caused by sinusitis

- Fast-acting & lasts up to 10 hrs
- Contains Xylometazoline

Sudafed Sinus-Ease 0.1% Nasal Spray Xylometazoline

Sudafed Sinus-Ease 0.1% Nasal Spray. Presentation: Metered dose bottle containing 0.1% w/v Xylometazoline hydrochloride as an aqueous solution. Uses: Symptomatic relief of nasal congestion associated with colds, influenza, sinusitis, and rhinitis and other upper respiratory tract allergies. Legal category: GSL. Further information is available from PL holder McNeil Products Ltd, Maidenhead, Berkshire, SL6 3UG. Information about this product, including adverse reactions, precautions, contraindications, and method of use can be found at: http://www.mhra.gov.uk/spcpil/?prodName=SUDAFED%20 SINUSEASE%200.1//%20NASAL%20SPRAY&subsName=XYLOMETAZOLINE%20HYDROCHLORIDE&pageID=SecondLevel

	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	388-4855	SUDAFED DAY & NIGHT CAPS	16	£2.91	15%	£2.47	
	388-4848	SUDAFED MAX STRENGTH CAPSULE	16	£2.74	15%	£2.33	
	3SUDSPR1	SUDAFED BLOC NOSE NASAL SPRAY	15ML	£2.76	15%	£2.35	
	401-0096	SUDAFED CONGESTION RELIEF SPR	10ML	£2.00	15%	£1.70	
5%	407-8093	SUDAFED SINUS EASE SPRAY	15ML	£2.76	15%	£2.35	
	646-7871	SUREMED CLEAR 7 DAY PACK (WITH PAPER & SEALS)	50	£26.34	15%	£22.39	
DISCOUNT	646-7877	SUREMED CLEAR 7 DAY SEALS	20	£3.40	15%	£2.89	
Attention: Cim			Talaa		imbor.		

Attention: Simone

94

one Pharmacy Name:

Your patients wouldn't apply 60% of their lipstick. Why would they only clean 60% of their teeth?

Recommend TePe to get them to 100% clean

TePe[®]



A standard toothbrush only cleans up to 60% of the tooth surface. TePe Interdental Brushes have a unique neck design and range of sizes to get your patients' teeth and gums 100% clean. They're also the most widely available brushes in the UK - making the healthy choice the easy choice. No wonder 94% of dental hygienists recommend them". Visit tepe.co.uk for more information

*Source: A survey of dental hygienists in the UK, Eaton et al. (2012)

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
380-3939	TEPE ANGLE BRUSH BLUE 0.6MM	6	£2.49	20%	£1.99	
380-3954	TEPE ANGLE BRUSH GREEN 0.8MM	6	£2.49	20%	£1.99	
380-4549	TEPE ANGLE BRUSH MIXED	6	£2.49	20 %	£1.99	
380-4531	TEPE ANGLE BRUSH ORANGE 0.45M	6	£2.49	20%	£1.99	
380-3913	TEPE ANGLE BRUSH PINK 0.4MM	6	£2.49	20%	£1.99	
380-3921	TEPE ANGLE BRUSH RED 0.5MM	6	£2.49	20%	£1.99	
380-3947	TEPE ANGLE BRUSH YELLOW 0.7MM	6	£2.49	20 %	£1.99	
399-6162	TEPE EASY PICK TURQUOISE MEDIUM / LARGE	36	£2.30	20 %	£1.84	
243-3936	TEPE INTERDENTAL BRUSH BLUE 0.6M	6	£2.21	20 %	£1.77	
246-7637	TEPE INTERDENTAL BRUSH GREEN 0.8	6	£2.21	20 %	£1.77	
331-7633	TEPE INTERDENTAL BRUSH MIXED	6	£2.21	20 %	£1.77	
243-0072	TEPE INTERDENTAL BRUSH ORANGE 0.45	6	£2.21	20 %	£1.77	
239-8626	TEPE INTERDENTAL BRUSH PINK 0.4M	6	£2.21	20 %	£1.77	
249-3252	TEPE INTERDENTAL BRUSH PURPL 1.1	6	£2.21	20%	£1.77	
243-0098	TEPE INTERDENTAL BRUSH RED 0.5MM	6	£2.21	20%	£1.77	
245-2910	TEPE INTERDENTAL BRUSH YELLOW 0.7M	6	£2.21	20%	£1.77	
354-2917	TEPE MINIFLOSSER	36	£1.40	20%	£1.12	
317-4422	TEPE PLAQSEARCH TABLETS	20	£1.66	20%	£1.33	



NEW Silhouette

UNDERWEAR

Just like underwear. Protects like TENA.



TENA[®]

	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	SMTND3	TENA *SILHOUETTE* NORMAL BLANC LARGE	PK5	£3.46	10%	£3.11	
	SM0025	TENA *SILHOUETTE* NORMAL BLANC LARGE DUO	PK10	£6.45	5%	£6.13	
	SMTND2	TENA *SILHOUETTE* NORMAL BLANC MEDIUM	PK6	£3.46	10%	£3.11	
	SM0024	TENA *SILHOUETTE* NORMAL BLANC MEDIUM DUO	PK12	£6.45	5%	£6.13	
	409-4504	TENA *SILHOUETTE* NORMAL NOIR MEDIUM ***NEW***	PK10	£6.83	10%	£6.15	
	409-4496	TENA *SILHOUETTE* NORMAL NOIR LARGE ***NEW***	PK9	£6.83	10%	£6.15	
	SMTND6	TENA LADY PANTS NIGHT LARGE *SILHOUETTE*	PK5	£3.46	10%	£3.11	
	SMTNLP2	TENA *SILHOUETTE* PLUS CRÈME LARGE	PK8	£6.81	10%	£6.13	
	SMTNLP1	TENA *SILHOUETTE* PLUS CRÈME MEDIUM	PK 9	£6.81	10%	£6.13	
	410-8148	TENA SIL/NOIR INCONT PANTS MED	PK 9	£6.81	10%	£6.13	
UPTO	410-8163	TENA SIL/NOIR INCONT PANTS LRG	PK8	£6.81	10%	£6.13	
	SMTNAFL	TENA MEN ACTIVE FIT PANTS LARG	PK8	£6.83	10%	£6.15	
	SMTNAFM	TENA MEN ACTIVE FIT PANTS MEDI	PK9	£6.96	10%	£6.26	
	SMTNPFL	TENA MEN PREMIUM FIT PANTS LRG	PK8	£7.04	10%	£6.34	
DISCOUNT	SMTNPFM	TENA MEN PREMIUM FIT PANTS MED	PK10	£7.04	10%	£6.34	

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439

Attention: Simone

Pharmacy Name: Pharmacy Name:

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EGOE AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019

TENA[°]

6.5 Million people in the UK currently care for a loved one*



TENA Flex

• All-in-one unisex product

• Easy-fastening system that secures the pad to the belt



TENA Slip

• Re-sealable fixation tapes for improving comfort



TENA Comfort

• Easy to fit and change

• To be used in conjunction with TENA Fix

• All-in-one unisex product



TENA Bed

- Disposable pad for hygienic protection of beds and chairs
- Suitable for adults and children
- Ideal as a baby changing mat

THE HEAVY RANGE **REPRESENTS 7.5%* OF** THE BLADDER WEAKNESS CATEGORY

MAXIMISE SPACE WITH THE HEAVY CARD UNIT AVAILABLE VIA THE PHARMACY ADVICE LINE: 0800 655 6022





* IRI DATA 52 w/e 3rd Nov 2018 Value in UK Chemists excluding Roots and : ** www.carersuk.co.uk

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
1						Q11
SMTNC1	TENA COMFORT EXTRA	PK40	£13.07	10%	£11.76	
SMTNC3	TENA COMFORT MAXI	PK28	£13.35	10%	£12.02	
SMTNC5	TENA COMFORT NORMAL	PK42	£8.19	10%	£7.37	
SMTNC4	TENA COMFORT PLUS	PK46	£11.89	10%	£10.70	
SMTNC2	TENA COMFORT SUPER	PK36	£14.96	10%	£13.46	
SMTNS4	TENA SLIP MAXI LARGE	PK24	£14.96	10%	£13.46	
SMTNS3	TENA SLIP MAXI MEDIUM	PK24	£12.72	10%	£11.45	
SMTNS7	TENA SLIP PLUS LARGE	PK30	£14.37	10%	£12.93	
SMTNS6	TENA SLIP PLUS MEDIUM	PK30	£13.48	10%	£12.13	
SM0012	TENA SLIP PLUS SMALL	PK30	£12.48	10%	£11.23	
SMTNS2	TENA SLIP SUPER LARGE	PK28	£14.62	10%	£13.16	
SMTNS1	TENA SLIP SUPER MEDIUM	PK28	£13.07	10%	£11.76	
SMTNS11	TENA SLIP SUPER SMALL	PK30	£12.48	10%	£11.23	
SMTNF2	TENA FLEX PLUS MEDIUM	PK30	£13.98	10%	£12.58	
SMTNF3	TENA FLEX PLUS LARGE	PK30	£15.83	10%	£14.25	
SMTNF5	TENA FLEX SUPER MEDIUM	PK30	£14.76	10%	£13.29	
SMTNF6	TENA FLEX SUER LARGE	PK30	£15.61	10%	£14.05	
SMTNF7	TENA FLEX SUPER EXTRA LARGE	PK30	£17.72	10%	£15.95	
SMTNF9	TENA FLEX MAXI MEDIIUM	PK22	£12.07	10%	£10.86	
SMTNF10	TENA FLEX MAXI LARGE	PK22	£13.28	10%	£11.95	
SMTNF11	TENA FLEX MAXI EXTRA LARGE	PK21	£14.09	10%	£12.68	



FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 **VALID FOR NOVEMBER 2019** E&OE AND SUBJECT TO AVAILABILITY



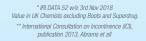


PHARMACY "MUST STOCK"
1. TENA Lady Discreet Normal
2. TENA Lady Extra
3. TENA Lady Extra Plus
4. TENA Lady Maxi Night

BLADDER WEAKNESS PADS REPRESENTS 24.5%* OF THE BLADDER WEAKNESS CATEGORY

TENA Lady

- Designed for women experiencing light to moderate bladder weakness
- TRIPLE PROTECTION from leaks, odour and moisture
- Single-wrapped for convenience and hygiene





CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
SM0008	TENA LADY ALOE NORMAL	PK10	£2.75	10%	£2.48	
SMTND7	TENA LADY DISCREET MINI 20'S	PK20	£2.75	10%	£2.48	
3TEN01	TENA LADY EXTRA 10'S	PK10	£2.75	10%	£2.48	
SM0006	TENA LADY EXTRA DUO PACK	PK20	£4.28	5%	£4.07	
3TEN02	TENA LADY EXTRA PLUS	PK8	£2.75	10%	£2.48	
SM0005	TENA LADY EXTRA PLUS DUO PACK	PK16	£4.28	5%	£4.07	
SMTN10	TENA LADY MAXI	PK6	£2.75	10%	£2.48	
SMTN09	TENA LADY MAXI NIGHT	PK6	£2.75	10%	£2.48	
SM0022	TENA LADY MAXI NIGHT DUO	PK12	£4.28	5%	£4.07	
3TEN08	TENA LADY NORMAL 12'S	PK12	£2.75	10%	£2.48	
SM0007	TENA LADY NORMAL DUO PACK	РК24	£4.28	5%	£4.07	
SM0009	TENA LADY ULTRA MINI PLUS	РК24	£2.75	10%	£2.48	

Attention: Simone

E&OE AND SUBJECT TO AVAILABILITY

UPTO

DISCOUNT

Pharmacy Name:

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439

VALID FOR NOVEMBER 2019

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TENA[®]

in 3 women experience little leaks





• •



lights

PHARMACY "MUST STOCK" **1. LIGHTS BY TENA LINER** 2. LIGHTS BY TENA LONG LINER

LINERS REPRESENTS **3%* OF THE BLADDER** WEAKNESS CATEGORY.

11

Be sure to assign the appropriate level of space per tier to ensure that sales are maximised WITH FEELFRESH TECHNOLOGYTM

lights by TENA

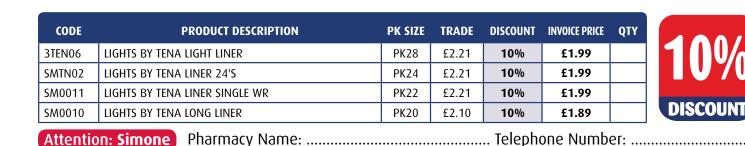
- QuickDry topsheet
- FeelFresh[™] Technology locks in moisture and odour much quicker than regular sanitary protection

ÜK's **NO-**

BRAND

- Ergonomic body shape
- Discreet protection

* IRI DATA 52 w/e 3rd Nov 2018 Value in UK Chemists excluding Boots and Superdrug. ** International Consultation on Incontinence (ICI), publication 2013, Abrams et all



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FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 **VALID FOR NOVEMBER 2019** E&OE AND SUBJECT TO AVAILABILITY





PHARMACY "MUST STOCK"
1. TENA Men Level 2
2. TENA Men Level 3
3. TENA Men Premium Fit M & L
4. TENA Men Active Fit M & L

MEN IS THE FASTEST GROWING SUB-CATEGORY AND REPRESENTS 10%* OF TOTAL BLADDER WEAKNESS

- Light to maxi absorbency control
- Fits securely and discreetly in your underwear
- Unique odour control system that helps prevent unwanted smells
- Premium Fit & Active Fit
 Masculine design and breathable material to look and feel like natural underwear

* IRI DATA 52 w/e 3rd Nov 2018 Value in UK Chemists excluding Boots and Superdrug.
** 1 in 4 men over 40 suffer from urine leakage, (as defined by the International Consultation on Incontinence); SCA Study 2013, 40+ year old men UK, US, DE, IT, MEX, RU



	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
1 // 0// 1	3TEN03	TENA FOR MEN LEVEL 1 12'S	PK12	£3.75	10%	£3.38	
	3TEN04	TENA FOR MEN LEVEL 2 10'S	PK10	£3.75	10%	£3.38	
	SM0014	TENA MEN LEVEL 0 P/SHIELD	PK14	£3.47	10%	£3.12	
DISCOUNT	SM0013	TENA MEN LEVEL 3	PK8	£3.50	10%	£3.15	

Attention: Simone

100

ne Pharmacy Name:

TENA®

6.5 Million







TENA Pants Plus, Super & Maxi

- Suitable for moderate to heavy bladder weakness
- Look and feel like everyday underwear
- Easy to put on and take off
- For men and women

TENA PANTS PLUS XL IS THE NUMBER 1 SELLING BLADDER WEAKNESS SKU IN PHARMACY AND UNISEX PANTS REPRESENTS 38.3%* OF TOTAL BLADDER WEAKNESS NEW TENA PANTS SUPER XL & MAXI XL ARE ONLY AVAILABLE IN PHARMACY



* IRI DATA 52 w/e 3rd Nov 2018 Value in UK Chemists excluding Boots and Superdrug. ** www.carersuk.co.uk

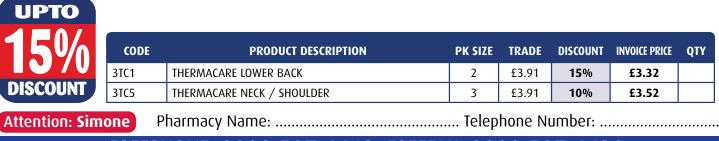
CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
SMTND4	TENA PU UNDERWEAR LARGE EXTRA	PK8	£6.83	36%	£4.37	
SMTNM2	TENA PANTS MAXI LARGE	PK10	£11.89	10%	£10.70	
SMTNM1	TENA PANTS MAXI MEDIUM	PK10	£11.89	10%	£10.70	
409-7838	TENA PANTS MAXI EXTRA LARGE	PK10	£11.60	10%	£10.44	
SMTNP5	TENA PANTS PLUS EXTRA LARGE	PK12	£10.07	10%	£9.06	
SMTNP3	TENA PANTS PLUS EXTRA SMALL	PK14	£9.12	10%	£8.21	
SMTNP2	TENA PANTS PLUS LARGE 8'S	PK8	£6.47	10%	£5.82	
SMTNP1	TENA PANTS PLUS MEDIUM PK/9	PK 9	£6.66	10%	£5.99	
SMTNP4	TENA PANTS PLUS SMALL	PK14	£9.12	10%	£8.21	
372-1917	TENA PANTS SUPER EXTRA LARGE	PK12	£10.52	10%	£9.47	
SMTNS9	TENA PANTS SUPER LRG 12'S	PK12	£11.39	10%	£10.25	
SMTNS8	TENA PANTS SUPER MED 12'S	PK12	£9.33	10%	£8.40	
SMTNS10	TENA PANTS SUPER SMALL	PK12	£8.72	10%	£7.85	



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FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 EGOE AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019

102



Prime, tone and shine with the new 3 step regime Touch Of Silver's active violet pigment instantly removes dull, yellowing tones and visibly enhances white and silver hair. For beautifully bright results in just one wash. f ✓ Main for the silver in the silver

 CODE
 PRODUCT DESCRIPTION
 PK SIZE
 TRADE
 DISCOUNT
 INVOICE PRICE
 QTY

 353-1001
 TOUCH OF SILVER COLOUR CARE SHAMPOO 200ML
 6 PCS
 £7.95
 12.5%
 £6.96
 DISCOUNT

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 E60E AND SUBJECT TO AVAILABILITY VALID FOR NOVEMBER 2019

103

Vaginal dryness?

The first **hormone-free** cream for vaginal dryness



- For vaginal dryness
- Hormone free
- Suitable for internal & external use comes with applicator
- Provides moisture & nurtering lipids
- Not a gel, so does not dry out the vulvar skin.
- Very well tolerated





FEARLESS ABOUT VAGINAL HEALTH





Because you deserve to feel fresh all day

ITCH/IRRITATION Because itch relief should be fast

DRYNESS Because Intimacy should be enjoyable

105

Vagisil

ROHYDRATE

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY	
380-4598	VAGISIL DUAL-ACTION WIPES	12	£2.62	20%	£2.10		
3DEN29	VAGISIL MOISTURE SHIELD POWDER	100GM	£2.92	20%	£2.34		14070
380-4572	VAGISIL PH BALANCE WASH	250ML	£3.21	20%	£2.57		
380-4366	VAGISIL ODOUR SHEILD WASH	250ML	£3.21	20%	£2.57		DISCOUNT

Attention: Simone Pharmacy Name: Telephone Number:



SUPPLEMENTS

THREE **NEW** MUST-STOCK LINES

Quality Supplements & Effervescents at affordable prices.



with sweeteners

Valupak

Vitamin

C+Zinc

SUPPORT



Valupak

Energy Release

Vitamin B+C

with sweeteners



200%	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	409-2995	VALUPAK VITAMIN B + C OAD	20	£2.33	20%	£1.86	
	409-3001	VALUPAK VITAMIN C + ZINC OAD	20	£1.97	20%	£1.58	
DISCOUNT	409-1831	VALUPAK VITAMIN D3 1000IU	30	£1.07	20%	£0.86	

Attention: Simone

106

ne Pharmacy Name:

Available without prescription



Helps you get and keep an erection

Helps you get and keep an erection

Viagra Connect has enabled over 1 million men to take action on their Erectile problems^{*}

50 mg film-coated tablets sildenafil

*Estimated from reported VC use since launch (Kantar 2019, VC Onlinebus Survey, 1,499 men 35 yr+) & UK male population 35+ yrs. Viagra Connect 50mg film coated tablets. Contains Sildenafil. For erectile dysfunction in adult men. Always read the leaflet. PP-VCO-GBR-0403

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
406-9399	VIAGRA CONNECT 50MG OTC	8	£25.74	10%	£23.17	
406-9407	VIAGRA CONNECT 50MG OTC	4	£14.70	10%	£13.23	



107

Attention: Simone Pharmacy Name: Telephone Number:

TRUSTED **CARE FOR** THE WHOLE FAMILY

VICKS

VICKS BRAND SUPPORTED BY A **HEAVY WEIGHT CONSUMER MARKETING CAMPAIGN FOR** WINTER 2019/20

BabyRut

/ICKS

Vapo

Spray ea Water

-

Sinex

sinex



Vicks VapoRub Contains Levomenthol and Campho

VICKS

Brought to you by Vicks, the trusted brand that's been used by generations of families. Always read the label.

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
837-5065	VICKS BABY RUB	50GM	£2.55	24%	£1.95	
646-0375	VICKS CTU	EACH	£68.96	7%	£64.13	
3ZANDIS2	VICKS FIRST DEFENCE NASAL SPRAY	15ML	£5.19	21%	£4.12	
3VICINH	VICKS INHALER	0.5ML	£1.38	23%	£1.06	
GH01	VICKS SINEX MICROMIST SPRAY	15ML	£2.23	22%	£1.75	
3POT15	VICKS SINEX SOOTHER NASAL SPRAY	15ML	£2.50	21%	£1.98	
340-4944	VICKS VAPORRUB JAR	100GM	£3.51	21%	£2.77	
3VICVAP4	VICKS VAPORRUB JAR	50GM	£2.18	21%	£1.72	
386-5458	VICKS VAPORSPRAY SALINE NASAL	100ML	£3.88	21%	£3.07	

Attention: Simone

IPTO

DISCOUNT

Pharmacy Name: Telephone Number:

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439

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VALID FOR NOVEMBER 2019 E&OE AND SUBJECT TO AVAILABILITY



"I've been taking Wellman since my twenties to support my health and hectic lifestyle."

David Gandy



health & vitality with vits B6, B12 & copper which support normal energy release

VITABIOTICS Made in Britain

Available from your wholesaler. *UK's No1 men's supplement brand. Source: Nielsen GB ScanTrack Total Coverage Value and Unit Retail Sales 52 w/e 18 May 2019. To verify contact Vitabiotics Ltd, 1 Apsley Way, London NW2 7HF.

JK's

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
VB46	WELLBABY INFANT LIQUID	150ML	£3.89	23%	£3.00	
VB02	WELLMAN TABLETS	30	£5.12	23%	£3.94	
VB18	WELLMAN 50+ TABLETS	30	£5.48	23%	£4.22	
VB25	WELLMAN SPORT TABLETS	30	£6.10	23%	£4.70	
372-7450	WELLMAN 70+ TABS	30 TAB	£5.70	23%	£4.39	
VB45	WELLMAN CONCEPTION TABS	30	£6.10	23%	£4.70	
359-7580	WELLMAN PLUS 28T + 28C	28TAB+28CAP	£8.55	23%	£6.58	
VB71	WELLMAN PROSTACE TABS	60	£9.16	23%	£7.05	
394-3974	WELLMAN MAX 28C+28T+28T	28+56	£11.91	23%	£9.17	
298-5794	WELLMAN DRINK	1 CAN	£0.77	23%	£0.59	



109

BIOTICS

Attention: Simone Pharmacy Name:

the science of good bone structure

You may think bone is solid or fixed. In fact it is living tissue, in constant change. To keep bones healthy you must have the right nutrients in your daily diet.

Calcium is essential to help maintain normal bones, as is vitamin D, which is necessary for the normal absorption and utilisation of calcium. But did you realise magnesium and zinc are important for bones too? Both men and women need to look after their bones throughout their life, and remember it's never too early or too late to start a bone-friendly way of life!



Available from your wholesaler.

	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	VB04	OSTEOCARE FIZZ TABLETS	20	£2.54	23%	£1.96	
	411-1761	OSTEOCARE ORIGINAL TABS	30	£3.15	23%	£2.43	
	VB48	OSTEOCARE CHEWABLE TABS	30	£3.05	23%	£2.35	
	VB56	OSTEOCARE PLUS CLUCOSAM	60	£8.12	23%	£6.25	
MU	VB35	OSTEOCARE PLUS 28C+56T	28+56	£7.32	23%	£5.64	
	411-1753	OSTEOCARE ORIGINAL TABS	90	£7.59	23%	£5.84	
DUNT	VB49	OSTEOCARE LIQUID	200ML	£2.97	23%	£2.29	

Osteocar supports

Attention: Simone

DISCO

110

Pharmacy Name: Telephone Number:

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439

VALID FOR NOVEMBER 2019 E&OE AND SUBJECT TO AVAILABILITY

FIZZ

Makes a tasty drink. A convenient, refreshing orange flavoured effervescent drink

Osteocare

calcium

vitamin D (

bones

& zinc

Healthy tip:

Healthy tip

Leafy greens contain minerals such as magnesium and calcium

ORIGINAL

More than just calcium.Provides calcium carefully balanced with vitamin D, zinc and magnesium which all contribute to the maintenance of normal bones.

> Sardines contain high levels of vitamin D & calcium

0

Osteocare



Royal Osteoporosis Society

Easy to take. Provides the original formula in a great tasting peppermint and orange flavoured chewable tablet





*UK's No.1 bone health supplement brand. Source: Nielsen GB ScanTrack Total Coverage Unit Retail Sales 52 w/e 18 May 2019. To verify contact Vitabiotics Ltd, 1 Apsley Way, London NW2 7HF.





With you every step of the way

BEFORE

Pregnacare[®] Conception with 21 nutrients including folic acid as recommended for all women trying to conceive.

DURING PREGNANCY

Pregnacare[®] Original with 19 nutrients including folic acid and vitamin D as recommended by the Department of Health.

AFTER

Pregnacare® Breast-feeding with **21 nutrients** including 10mcg vitamin D and 300mg DHA for mums during lactation.¹

egnacare

DURING

More than just folic acid
 Most trusted by mums²
 Most recommended by midwives^{2,3}

Helping to make healthy mums and babies for over 25 years, Pregnacare[®] provides the recommended level of folic acid,⁴ along with vitamin D which is advised by the UK Department of Health throughout pregnancy.⁵ It also provides a range of micronutrients, and is supported by unique clinical research with mums-to-be.⁶⁷



BEFORE

AFTER

after pregnancy

TABIOTICS

egnacare

breast-feeding

Available from your wholesaler.







The ONLY vitamin company to twice receive The Queen's Award For Innovation



1. Journal of the American College of Nutrition, Vol.18, No.5, 487-489 (1999). 2. For more information on this research, please visit www.pregnacare.com/mostrecommended. 3. Based on a survey of 1000 midwives. 4. Folic acid contributes to maternal tissue growth during pregnancy. Pregnacare® has always contained 400mcg folic acid, the level recommended for all women from the start of trying to conceive until the 12th week of pregnancy. 5. Source: NHS Choices. 6. Agrawal, R. et al. Prospective randomised trial of multiple micronutrients in women undergoing ovulation induction, Reproductive BioMedicine Online December 2011. 7. L Brough et al. Effect of multiple-micronutrient supplementation on maternal nutrient status, infant birth weight and gestational age at birth in a low-income, multi-ethnic population. British Journal of Nutrition (2010), 104, 437-445. *Source: Nielsen GB ScanTrack Total Coverage Value and Unit Retail Sales 52 w/e 18 May 2019. To verify contact Vitabiotics Ltd, 1 Apsley Way, London NW2 7HF.

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
VB05	PREGNACARE TABLETS 30S	30	£3.81	23%	£2.93	
VB24	PREGNACARE CONCEPTN TAB	30	£6.10	23%	£4.70	
VB27	PREGNACARE PLUS 28T+28C	28+28	£8.61	23%	£6.63	
369-0294	PREGNACARE NEW MUM 56T	56 TAB	£8.37	23%	£6.44	
411-1019	PREGNACARE GUMMIES	60	£8.37	23%	£6.44	
VB55	PREGNACARE HIS & HERS	30+30	£11.00	23%	£8.47	
369-0286	PREGNACARE MAX 28C+56T	28+56	£11.67	23%	£8.99	
VB30	PREGNACARE BREAST FEED	56+28	£9.16	23%	£7.05	
VB31	PREGNACARE TABLETS 90'S	90	£8.97	23%	£6.91	
399-6147	PREGNACARE LIQUID	200ML	£4.77	23%	£3.67	





Vitabiotics IIbaby

For the start of their journey

Formulated by Vitabiotics' nutritional experts, to support the nutritional requirements of babies and young children.

Contains UK Department of Health recommended level of vitamin D¹

Wellbaby multi-vitamins contain the recommended vitamins A, C and D¹



Vit D Drops

it Drops

45 YEARS

14 vitaminerals

Vits A, C, D m

Iron, Zinc

VITABIOTICS

Multi-vitamin Drops

wellbaby

Multi-vitamin

Multi-vitamin Liquid

wellbaby

14 vitamins & minerals

with

recommended Vits A,C&D

VITABIOTICS

Multi-vitamin Liquid



Available from your wholesaler

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1. The UK Department of Health recommends that all babies from birth until the age of 1 should be given a daily supplement containing 8.5-10mcg of vitamin D and all infants aged from 6 months to 5 years should be given a supplement containing vitamins A, C and D (Unless they are drinking 500ml (or approx. 1 pint) of infant formula a day, as infant formula has vitamins added to it). Source: NHS Choices. *Source: Nielsen GB ScanTrack Total Coverage Value and Unit Retail Sales 52 w/e 18 May 2019. To verify contact Vitabiotics Ltd, 1 Apsley Way, London NW2 7HF.

220/	CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
	392-9635	WELLBABY DROPS 30ML WAS	30 ML	£3.27	23%	£2.52	
	394-4022	WELLBABY VITAMIN D DROPS	30ML	£2.97	23%	£2.29	
DISCOUNT	VB46	WELLBABY INFANT LIQUID	150ML	£3.89	23%	£3.00	
Attention: Sim	one Pl		Telepł	none Nu	ımber:		

FREEPHONE: 0800 597 4462 FREEFAX: 0800 597 4439 **VALID FOR NOVEMBER 2019** E&OE AND SUBJECT TO AVAILABILITY

Daily nutritional support during and after the **MENOPAUSE**

Chosen by more women than any other supplement range for during and after the menopause. Each formula has been developed by Vitabiotics' experts to include:

- Vitamin B6 which contributes to the regulation of hormonal activity
- ✓ Vitamin D which helps to maintain normal bones
- Soya Isoflavones (a naturally occurring source of oestrogen)

Pioneering innovation in menopause supplements for over 20 years. Trust **Menopace**[®] during a time of change.





Britain's No.1 Vitamin Company*

Available from your wholesaler.

* Source: Nielsen GB ScanTrack Total Coverage Value and Unit Retail Sales 52 w/e 18 May 2019. To verify contact Vitabiotics Ltd, 1 Apsley Way, London NW2 7HF.







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CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
VB09	MENOPACE TABLETS 30	30	£4.35	23%	£3.35	
VB67	MENOPACE NIGHT TABLETS	30	£7.94	23%	£6.11	
VB29	MENOPACE PLUS 28+28TAB	28+28	£9.62	23%	£7.41	
VB37	MENOPACE CALCIUM TABLET	60	£7.51	23%	£5.78	
392-9643	MENOPACE MAX 28C + 56T	28+56	£14.97	23%	£11.53	
VB62	MENOPACE TABLETS 90	90	£9.50	23%	£7.32	
367-6467	MENOPACE RED CLOVER CAP	30 CAPS	£11.97	23%	£9.22	

Attention: Simone Pharmacy Name: Telephone Number:



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Recommend the No.1 Pharmacy Selling Topical pain relief brand¹



diclofenac diethylammonium

Attention: Simone Pharmacy Name: Telephone Number:







Isn't it time you recommended topical joint pain relief?

	Voltarol Gel	Oral NSAIDs
Clinically proven joint pain relief	\bigotimes	\bigotimes
Relieves pain AND inflammation	\bigotimes	\bigotimes
Applied directly to the source of pain to work directly on joint tissue	\bigotimes	×
Anti-inflammatory ingredient persists in the joint tissue rather than blood stream	\bigotimes	×
Low risk of systemic side effects, including GI	\bigcirc	×

THINK TOPICAL. THINK VOLTAROL GEL

Diclofenac diethylammonium

References: 1. Nielsen, Total Coverage, L12W unit sales, w/e 15.06.2019. Product Information: Voltarol 12 Hour Joint Pain Relief 2.32% Gel (dictofenac diethylammonium). Indications: Local symptomatic relief of pain and inflammation in trauma of the tendons, ligaments, muscles and joints e.g. due to sprains, strains and bruises, and localised forms of soft tissue rheumatism. Legal category: P. Licence holder: GlaxoSmithKline Consumer Healthcare (UK) Trading Limited, 980 Great West Road, Brentford, Middlesex, TW8 9GS, U.K. Information about these products, including adverse reactions, precautions, contra-indications, and method of use can be found at: https://www. medicines.org.uk/emc/product/8775/smpc

Trade marks are owned by or licensed to the GSK group of companies. CHGBI/CHVOLT/0201/18c

CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
379-5309	VOLTAROL 12HR EMULGEL	30GM	£4.61	20%	£3.69	
379-5291	VOLTAROL 12HR EMULGEL	50GM	£6.59	20%	£5.27	
387-6570	VOLTAROL 12HR EMULGEL	100GM	£11.21	20%	£8.97	
396-5084	VOLTAROL 140MG MEDICD PLASTER	2	£5.99	15%	£5.09	
396-5092	VOLTAROL 140MG MEDICD PLASTER	5	£11.40	15%	£9.69	



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CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
362-6447	ZEROAQS EMOLLIENT CREAM	500GM	£3.29	4%	£3.16	
3DIS01	ZEROBASE EMOLLIENT CREAM	50GM	£1.04	4%	£1.00	
3FULMOU1	ZEROBASE EMOLLIENT CREAM	500GM	£5.26	4%	£5.05	
339-7205	ZEROCREAM CREAM	500GM	£4.08	4%	£3.92	
346-3965	ZEROCREAM CREAM	50GM	£1.17	4%	£1.12	
370-3105	ZERODERM OINTMENT	125GM	£2.41	4%	£2.31	
370-3113	ZERODERM OINTMENT	500GM	£4.10	4%	£3.94	
382-4612	ZERODOUBLE EMOLLIENT GEL	100GM	£2.25	4%	£2.16	
404-4640	ZERODOUBLE GEL	500GM	£4.90	4%	£4.70	
339-7213	ZEROLATUM BATH OIL	500ML	£4.79	4%	£4.60	
407-6014	ZEROLON BARRIER CREAM	28GM	£2.33	4%	£2.24	
404-6314	ZEROVEEN CREAM	500GM	£5.89	4%	£5.65	
404-6322	ZEROVEEN CREAM	100GM	£2.74	4%	£2.63	
404-6322	ZEROVEEN CREAM	100GM	£2.74	4%	£2.63	

Attention: Simone

4%

DISCOUNT

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YOUR CUSTOMERS COULD BE COLD SORE FREE IN





*25% of people. Median healing time is 4 days. Contains Aciclovir. Always read the label.

Product Information

Zovirax Cold Sore Cream (aciclovir).

CODE

008-1208

222-5225

Indications: Treatment of herpes simplex virus infections of the lips and face (cold sores). Legal category: GSL. Licence holder: GlaxoSmithKline Consumer Healthcare (UK) Trading Limited, 980 Great West Road, Brentford, Middlesex, TW8 9GS, U.K. Information about this product, including adverse reactions, precautions, contra-indications, and method of use is available at: https://www.medicines.org.uk/emc/medicine/13772 Trade marks are owned by or licensed to the GSK group of companies. CHGBI/CHZOV/0022/18.

> **INVOICE PRICE** QTY **PRODUCT DESCRIPTION** PK SIZE TRADE DISCOUNT ZOVIRAX COLDSORE CRM OTC 2GM SINGLE £4.20 21% £3.32 DISCOUN ZOVIRAX**PUMP**NEW 2GM SINGLE £4.49 21% £3.55

Attention: Simone Pharmacy Name: Telephone Number:





CODE	PRODUCT DESCRIPTION	PK SIZE	TRADE	DISCOUNT	INVOICE PRICE	QTY
404-4889	LISTERINE CAVITY PROTECTION	250ML	£1.65	57%	£0.71	
400-8058	LISTERINE SPEARMINT	250ML	£1.65	57%	£0.71	
3JJ13	J&J BABY SHAMPOO 200ML	6PCS	£5.16	20 %	£4.13	
013-8362	J&J BABY LOTION 200ML	6PCS	£7.20	41 %	£4.25	
3JJ10	J&J BABY BATH 200ML	6PCS	£4.56	12%	£4.01	
3JJ02	J&J BABY COTTON BUDS 200	6PCS	£7.86	45%	£4.32	
3JJ04	J&J BABY POWDER 200G	6PCS	£5.04	20%	£4.03	
3JJ15	J&J BABY SOAP HONEY 100GM 4PC	9PCS	£7.11	15%	£6.04	
401-2530	J&J COTTON TOUCH SENS WIPES	12PCS	£22.92	60 %	£9.17	
401-2514	J&J GENT ALL OVR BABY WIPE 56	12PCS	£22.92	60 %	£9.17	
3JJ11	J&J BABY OIL 200ML	6PCS	£5.94	30%	£4.16	
3BLIRES	J&J BABY COTTON BALLS 75'S	12PCS	£17.76	50%	£8.88	

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Attention: Simone

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Pharmacy Name: Telephone Number:





 Attention: Simone
 Pharmacy Name:
 Telephone Number:

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Seeing things Clearly

Sigma's 12th Annual Community Pharmacy Conference 15th - 21st February 2020, Cebu, Philippines



5 NIGHT CONFERENCE PACKAGE: Total price £3790 per couple

Average price £1895

per person

Your Sigma contacts for help and further information:

Miloni Tanna - 01923 332 754, 07817 015 841 or Email: miloni@sigmaplc.com Pankaj Vyas - 07946 352 462 or Email: pankaj@sigmaplc.com



With you every step of the way

BEFORE

Pregnacare[®] Conception with 21 nutrients including folic acid as recommended for all women trying to conceive.

DURING PREGNANCY

Pregnacare® Original with**19 nutrients** including folic acid and vitamin D as recommended by the Department of Health.

trying for a bab

regnacare

BEFORE

conception

AFTER

Pregnacare® Breast-feeding with **21 nutrients** including 10mcg vitamin D and 300mg DHA for mums during lactation.¹

✓ More than just folic acid
 ✓ Most trusted by mums²
 ✓ Most recommended by midwives^{2,3}

Helping to make healthy mums and babies for over 25 years, Pregnacare[®] provides the recommended level of folic acid,⁴ along with vitamin D which is advised by the UK Department of Health throughout pregnancy.⁵ It also provides a range of micronutrients, and is supported by unique clinical research with mums-to-be.^{6,7}

Available from your wholesaler.







VITABIOTICS







AFTER





1. Journal of the American College of Nutrition, Vol.18, No.5, 487-489 (1999). 2. For more information on this research, please visit www.pregnacare.com/mostrecommended. 3. Based on a survey of 1000 midwives. 4. Folic acid contributes to maternal tissue growth during pregnancy. Pregnacare® has always contained 400mcg folic acid, the level recommended for all women from the start of trying to conceive until the 12th week of pregnancy. 5. Source: NHS Choices. 6. Agrawal, R. et al. Prospective randomised trial of multiple micronutrients in women undergoing ovulation induction, Reproductive BioMedicine Online December 2011. 7. L Brough et al. Effect of multiple-micronutrient supplementation on maternal nutrient status, infant birth weight and gestational age at birth in a low-income, multi-ethnic population. British Journal of Nutrition (2010), 104, 437-445. *Source: Nielsen GB ScanTrack Total Coverage Value and Unit Retail Sales 52 w/e 18 May 2019. To verify contact Vitabiotics Ltd, 1 Apsley Way, London NW2 7HF.

ACNECIDE® 5% Benzoyl Peroxide

✓ ACNECIDE IS THE FASTEST GROWING MEDICATED SKIN BRAND (IN 2018)*

If your customers are struggling to get away from their spots, you've got the treatment they're looking for

Acnecide has a range of products that can help to effectively treat spots. Acnecide 5% gel is suitable for use on the face, and Acnecide 5% Wash is suitable for use on the face and the body (back, chest, shoulders). Both products contain Benzoyl Peroxide.



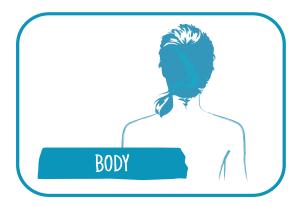


ACNECIDE **KILLS UP TO**

95%

BACTERIA

P.ACNES





Presentation: Acnecide 5% Gel & Wash Gel

Indications: Topical therapy for the treatment of acne vulgaris Legal Category: P License holder: Galderma (UK) Limited, Meridien House, 69-71 Clarendon Road, Watford, Hertfordshire, WD17 1DS. United Kingdom.

Information about this product, including adverse reactions, precautions, contra indications and method of use can be found at (gel) https://www.medicines.org.uk/emc/product/2225/smpc (wash-gel) https://www.medicines.org.uk/emc/product/3274 Date of Revision: January 2018

Adverse events should be reported. Reporting forms and information can be found at www.mhra.gov.uk/yellowcard. Adverse events should also be reported to Galderma (UK) Ltd

*based on value UK performance, IRI data, medicated skincare data, 52 WE 29.12.2018 BPO19-05-0011 Date of Preparation: May 2019 Retail pricing is at the sole discretion of the retailer.

💑 GALDERMA